



BEING GREAT IN LITTLE THINGS

Annual review / Financial supplement

The consolidated financial statements for 2017 shown below have been prepared in accordance with IFRS as adopted for application within the European Union with comparative IFRS figures for 2016.

The condensed statutory financial statements are presented in the financial supplement and are prepared in accordance with Belgian accounting standards (BGAAP).

Only the consolidated annual financial statements present a faithful picture of the assets, financial position and results of the Lotus Bakeries Group.

In light of the fact that the statutory annual financial statements give only a limited picture of the financial situation of the Lotus Bakeries Group, the Board of Directors considers it appropriate to only present an abridged version of the statutory annual statements of Lotus Bakeries NV, in accordance with Article 105 of the Belgian Companies Code.

The full statutory annual statements, together with the statutory annual report of the Board of Directors and the statutory audit report of the Auditor, will be submitted to the National Bank of Belgium within the legally prescribed term. These documents are available on the corporate website of Lotus Bakeries, www.lotusbakeries.com (Investor Relations) or can be obtained for free from the Corporate Secretary of Lotus Bakeries on simple request.

This financial supplement is a part of the 2017 annual review of Lotus Bakeries NV. This annual review is in two parts which are available on the Lotus Bakeries corporate website and also on simple request, separately and free of charge, from the Lotus Bakeries Corporate Secretary.

The Auditor has issued an unqualified audit opinion with respect to the consolidated and the statutory annual statements of Lotus Bakeries NV.

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CONSOLIDATED FINANCIAL STATEMENTS

Consolidated balance sheet

IN THOUSANDS OF EUR	NOTES	31-12-2017	31-12-2016
ASSETS			
NON CURRENT ASSETS		447,693	437,310
Property, plant and equipment	5	174,426	161,590
Goodwill	6	141,001	144,368
Intangible assets	7	123,924	126,006
Investment in other companies	4	12	37
Deferred tax assets	8	4,310	4,854
Other non current assets	9, 20	4,020	455
CURRENT ASSETS		149,801	110,692
Inventories	10	33,653	32,175
Trade receivables	11	60,104	50,922
VAT receivables	11	4,789	4,235
Income tax receivables	11	484	1,061
Other amounts receivable	11	1,487	485
Cash and cash equivalents	12, 13	48,129	19,932
Deferred charges and accrued income		1,155	1,882
TOTAL ASSETS		597,494	548,002

IN THOUSANDS OF EUR	NOTES	31-12-2017	31-12-2016
EQUITY AND LIABILITIES			
EQUITY		293,213	248,464
Share Capital	14	15,999	15,527
Retained earnings		316,954	267,947
Treasury shares	13, 16, 24	(13,919)	(12,038)
Other reserves	18	(25,877)	(23,038)
Non-controlling interests		56	66
NON-CURRENT LIABILITIES		193,923	197,245
Interest-bearing loans and borrowings	13, 17	117,500	118,500
Deferred tax liabilities	8	49,206	50,666
Pension liabilities	18	3,846	3,114
Provisions	19	414	1,986
Derivative financial instruments	20	1,970	3,419
Other non-current liabilities	21	20,987	19,560
CURRENT LIABILITIES		110,358	102,293
Interest-bearing loans and borrowings	13, 17	1,750	7,533
Pension liabilities	18	152	89
Provisions	19	21	21
Trade payables	22	68,542	54,742
Employee benefit expenses and social security	22	18,383	18,418
VAT payables	22	119	225
Tax payables	22	16,464	15,097
Derivative financial instruments	20, 22	1	4
Other current liabilities	22	1,662	2,133
Accrued charges and deferred income	22	3,264	4,031
TOTAL EQUITY AND LIABILITIES		597,494	548,002

Consolidated income statement

IN THOUSANDS OF EUR	NOTES	2017	2016
TURNOVER		524,055	507,208
Raw materials, consumables and goods for resale		(171,494)	(168,310)
Services and other goods		(145,568)	(133,095)
Employee benefit expense	23	(105,580)	(101,639)
Depreciation and amortisation on intangible and tangible assets	25	(12,105)	(14,796)
Impairment on inventories, contracts in progress and trade debtors	10, 11	(2,198)	(1,905)
Other operating charges	26	(3,168)	(6,411)
Other operating income	26	5,407	2,893
RECURRENT OPERATING RESULT (REBIT) ⁽¹⁾		89,349	83,945
Non-recurrent operating result	27	(91)	4,507
OPERATING RESULT (EBIT) ⁽²⁾		89,258	88,452
Financial result	28	(2,228)	(2,675)
Interest income (expense)		(2,096)	(2,209)
Foreign exchange gains (losses)		175	(189)
Other financial income (expense)		(307)	(277)
PROFIT FOR THE YEAR BEFORE TAXES		87,030	85,777
Taxes	8, 29	(22,397)	(23,322)
RESULT AFTER TAXES		64,633	62,455
NET RESULT - attributable to:		64,633	62,455
Non-controlling interests		1,094	1,210
Equity holders of Lotus Bakeries		63,539	61,245

IN THOUSANDS OF EUR	NOTES	2017	2016
OTHER COMPREHENSIVE INCOME			
Items that may be subsequently reclassified to profit and loss		(2,727)	(22,747)
Currency translation differences		(5,989)	(21,064)
Gain/(Loss) on cash flow hedges, net of tax		3,262	(1,683)
Items that will not be reclassified to profit and loss		(757)	(36)
Remeasurement gains/(losses) on defined benefit plans	18	(757)	(36)
Other comprehensive income		(3,484)	(22,783)
Total comprehensive income - attributable to:		61,149	39,672
Non-controlling interests		449	(1,784)
Equity holders of Lotus Bakeries		60,700	41,456
EARNINGS PER SHARE	30		
Weighted average number of shares		799,423	793,147
Ordinary earnings per share (EUR) - attributable to:			
Non-controlling interests		1,37	1,53
Equity holders of Lotus Bakeries		79,48	77,22
Weighted average number of shares after effect of dilution		808,735	806,206
Diluted earnings per share (EUR) - attributable to:			
Non-controlling interests		1,35	1,50
Equity holders of Lotus Bakeries		78,57	75,97
Total number of shares ⁽³⁾		814,433	812,513
Earnings per share (EUR) - attributable to:			
Non-controlling interests		1,34	1,49
Equity holders of Lotus Bakeries		78,02	75,38

(1) REBIT is defined as the recurrent operating result, consisting of all the proceeds and costs relating to normal business.

(2) EBIT is defined as recurrent operating result + non-recurrent operating result.

(3) Total number of shares including treasury shares at 31 December.

Consolidated statement of changes in equity

IN THOUSANDS OF EUR	ISSUED CAPITAL	SHARE PREMIUM	CAPITAL	RETAINED EARNINGS
EQUITY as on 1 January 2016	3,573	11,794	15,367	219,109
Net result of the Financial Year	-	-	-	61,245
Currency translation differences	-	-	-	-
Remeasurement gains / (losses) on defined benefit plans	-	-	-	-
Cash flow hedge reserves	-	-	-	-
Taxes on items taken directly to or transferred from equity	-	-	-	-
Net income / (expense) for the period recognised directly in equity	-	-	-	-
Total comprehensive income / (expense) for the period	-	-	-	61,245
Dividend to shareholders	-	-	-	(11,535)
Increase in capital	3	157	160	-
Acquisition / sale own shares	-	-	-	-
Employee share-based compensation expense	-	-	-	515
Impact written put options on non-controlling interests	-	-	-	(2,175)
Other	-	-	-	788
EQUITY as on 31 December 2016	3,576	11,951	15,527	267,947
EQUITY as on 1 January 2017	3,576	11,951	15,527	267,947
Net result of the Financial Year	-	-	-	63,539
Currency translation differences	-	-	-	-
Remeasurement gains / (losses) on defined benefit plans	-	-	-	-
Cash flow hedge reserves	-	-	-	-
Taxes on items taken directly to or transferred from equity	-	-	-	-
Net income / (expense) for the period recognised directly in equity	-	-	-	-
Total comprehensive income/(expense) for the period	-	-	-	63,539
Dividend to shareholders	-	-	-	(13,191)
Increase in capital	8	464	472	-
Acquisition / sale own shares	-	-	-	-
Employee share-based compensation expense	-	-	-	620
Impact written put options on non-controlling interests	-	-	-	(2,013)
Other	-	-	-	52
EQUITY as on 31 December 2017	3,584	12,415	15,999	316,954

TREASURY SHARES	TRANSLATION DIFFERENCES	REMEASUREMENT GAINS/(LOSSES) ON DEFINED BENEFIT PLANS	CASH FLOW HEDGE RESERVES	OTHER RESERVES	EQUITY - PART OF THE GROUP	NON-CONTROLLING INTERESTS	TOTAL EQUITY
(13,677)	(3,014)	339	(574)	(3,249)	217,550	(25)	217,525
-	-	-	-	-	61,245	1,210	62,455
-	(18,070)	-	-	(18,070)	(18,070)	(2,994)	(21,064)
-	-	123	-	123	123	-	123
-	-	-	(2,550)	(2,550)	(2,550)	-	(2,550)
-	-	(159)	867	708	708	-	708
-	(18,070)	(36)	(1,683)	(19,789)	(19,789)	(2,994)	(22,783)
-	(18,070)	(36)	(1,683)	(19,789)	41,456	(1,784)	39,672
-	-	-	-	-	(11,535)	(300)	(11,835)
-	-	-	-	-	160	-	160
1,639	-	-	-	-	1,639	-	1,639
-	-	-	-	-	515	-	515
-	-	-	-	-	(2,175)	2,175	-
-	-	-	-	-	788	-	788
(12,038)	(21,084)	303	(2,257)	(23,038)	248,398	66	248,464
(12,038)	(21,084)	303	(2,257)	(23,038)	248,398	66	248,464
-	-	-	-	-	63,539	1,094	64,633
-	(5,344)	-	-	(5,344)	(5,344)	(646)	(5,990)
-	-	(828)	-	(828)	(828)	-	(828)
-	-	-	4,974	4,974	4,974	-	4,974
-	-	71	(1,712)	(1,641)	(1,641)	-	(1,641)
-	(5,344)	(757)	3,262	(2,839)	(2,839)	(646)	(3,485)
-	(5,344)	(757)	3,262	(2,839)	60,700	448	61,148
-	-	-	-	-	(13,191)	(358)	(13,549)
-	-	-	-	-	472	-	472
(1,881)	-	-	-	-	(1,881)	-	(1,881)
-	-	-	-	-	620	-	620
-	-	-	-	-	(2,013)	(100)	(2,113)
-	-	-	-	-	52	-	52
(13,919)	(26,428)	(454)	1,005	(25,877)	293,157	56	293,213

Consolidated cash flow statement

IN THOUSANDS OF EUR	2017	2016
Operating activities		
Net result (Group)	63,539	61,245
Depreciation and amortisation of (in) tangible assets	12,105	15,088
Net valuation allowances current assets	2,198	1,852
Provisions	(1,316)	1,690
Fair value adjustment of goodwill and contingent considerations	-	48
Disposal of fixed assets	1,776	261
Financial result	2,228	2,675
Taxes	22,397	23,322
Employee share-based compensation expense	620	515
Non-controlling interests	1,094	1,210
Gross cash provided by operating activities	104,641	107,906
Decrease / (Increase) in inventories	(4,345)	3,938
Decrease / (Increase) in trade accounts receivable	(9,825)	6,222
Decrease / (Increase) in other assets	(955)	11,031
Increase / (Decrease) in trade accounts payable	12,819	11,383
Increase / (Decrease) in other liabilities	(2,982)	(4,023)
Change in operating working capital	(5,288)	28,551
Income tax paid	(22,240)	(15,289)
Interest paid	(2,102)	(2,270)
Other financial income and charges received/(paid)	(263)	(685)
Net cash provided by operating activities	74,748	118,213

IN THOUSANDS OF EUR	2017	2016
Investing activities		
(In) tangible assets - acquisitions	(26,172)	(38,281)
(In) tangible assets - other changes	-	(3)
Acquisition of subsidiaries	-	3,703
Financial assets - other changes	24	(20)
Net cash used in investing activities	(26,148)	(34,601)
Net cash flow before financing activities	48,600	83,612
Financing activities		
Dividends paid	(13,218)	(11,606)
Treasury shares	(1,155)	2,169
Proceeds of capital increase	472	160
Proceeds / (Reimbursement) of long-term borrowings	(1,000)	21,500
Proceeds / (Reimbursement) of short-term borrowings	(5,734)	(93,289)
Proceeds / (Reimbursement) of long-term receivables	(50)	(223)
Cash flow from financing activities	(20,685)	(81,289)
Net change in cash and cash equivalents	27,915	2,323
Cash and cash equivalents on January 1	19,932	18,547
Effect of exchange rate fluctuations	282	(938)
Cash and cash equivalents on December 31	48,129	19,932
Net change in cash and cash equivalents	27,915	2,323

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. Consolidated companies

1.1 List of consolidated companies

	ADDRESS	VAT OR NATIONAL NUMBER	31-12-2017	31-12-2016
A. Fully consolidated subsidiaries			%	%
Cremers-Ribert NV	Gentstraat 52, 9971 Lembeke, BE	VAT BE 0427.808.008	100.0	100.0
Interwaffles SA	Rue de Liège 39, 6180 Courcelles, BE	VAT BE 0439.312.406	100.0	100.0
Lotus Bakeries NV	Gentstraat 1, 9971 Lembeke, BE	VAT BE 0401.030.860	100.0	100.0
Lotus Bakeries Corporate NV	Gentstraat 1, 9971 Lembeke, BE	VAT BE 0881.664.870	100.0	100.0
Lotus Bakeries België NV	Gentstraat 52, 9971 Lembeke, BE	VAT BE 0421.694.038	100.0	100.0
Biscuiterie Willems BVBA	Nieuwendorpe 33 Bus C, 9900 Eeklo, BE	VAT BE 0401.006.413	100.0	100.0
B.W.I. BVBA	Ambachtenstraat 5, 9900 Eeklo, BE	VAT BE 0898.518.522	100.0	100.0
Lotus Bakeries Schweiz AG	Nordstrasse 3, 6300 Zug, CH	VAT CHE 105.424.218	100.0	100.0
Lotus Bakeries CZ s.r.o.	Slezská 844/96, Vinohrady (Praha 3), 130 00 Praha, CZ	VAT CZ 271 447 55	100.0	100.0
Lotus Bakeries GmbH	Rather Strasse 110a, 40476 Düsseldorf, DE	VAT DE 811 842 770	100.0	100.0
Biscuiterie Le Glazik SAS	Zone Industrielle 2, 29510 Briec-de-l'Odet, F	VAT FR95 377 380 985	100.0	100.0
Biscuiterie Vander SAS	Place du Château BP 70091, 59560 Comines, F	VAT FR28 472 500 941	100.0	100.0
Lotus Bakeries France SAS	Place du Château BP 50125, 59560 Comines, F	VAT FR93 320 509 755	100.0	100.0
Lotus Bakeries UK Ltd.	3000 Manchester Business Park, Aviator Way, Manchester, M22 5TG, UK	VAT GB 606 739 232	100.0	100.0
Natural Balance Foods Ltd.	Unit 1A Drakes Drive, Longcrendon, Bucks, HP18 9BA, UK	VAT GB 841 254 348	67.2	67.2
Urban Fresh Foods Ltd.	The Emerson Building, 4-8 Emerson Street, London, SE1 9DU, UK	VAT GB 883 0600 32	100.0	100.0
Lotus Bakeries Réassurances SA	74, Rue de Merl, 2146 Luxembourg, L	R.C.S. Luxembourg B53262	100.0	100.0
Koninklijke Peijnenburg BV	Nieuwendijk 45, 5664 HB Geldrop, NL	VAT NL003897187B01	100.0	100.0
Peijnenburg's Koekfabrieken BV	Nieuwendijk 45, 5664 HB Geldrop, NL	VAT NL001351576B01	100.0	100.0
WK Koek Beheer BV	Streek 71, 8464 NE Sintjohannesga, NL	VAT NL006634199B01	100.0	100.0
WK Koek Bakkerij BV	Streek 71, 8464 NE Sintjohannesga, NL	VAT NL006634151B01	100.0	100.0
Enkhuizer Koekfabriek BV	Oosterdijk 3e, 1601 DA Enkhuizen, NL	VAT NL823011112B01	100.0	100.0
Lotus Bakeries Nederland BV	Nieuwendijk 45, 5664 HB Geldrop, NL	VAT NL004458953B01	100.0	100.0
Lotus Bakeries Asia Pacific Limited	Room 2302, 23rd floor, Caroline Centre, Lee Garden Two, 28 Yun Ping road, Hong Kong	Inland Revenue Department file no. 22/51477387	100.0	100.0
Lotus Bakeries North America Inc.	1000 Sansome Street Suite 220, San Francisco, CA 94111-1323, USA	IRS 94-3124525	100.0	100.0
Lotus Bakeries US, LLC	1000 Sansome Street Suite 220, San Francisco, CA 94111-1323, USA	IRS 82-1300826	100.0	-
Lotus Bakeries US Manufacturing, LLC	1000 Sansome Street Suite 220, San Francisco, CA 94111-1323, USA	IRS 82-2542596	100.0	-
Natural Balance Foods USA Inc.	406 Bryant Circle, Unit G, Ojai, CA 93023, USA	C3598146	67.2	67.2
Lotus Bakeries Ibérica S.L.	C/ Severo Ochoa, 3, 2a Planta Oficina 8A, 28232 Las Rozas (Madrid), Spain	VAT ESB80405137	95.0	95.0

	ADDRESS	VAT OR NATIONAL NUMBER	31-12-2017	31-12-2016
A. Fully consolidated subsidiaries (continued)			%	%
Annas - Lotus Bakeries Holding AB	Radiovägen 23, SE 135 48 Tyresö, Sweden	Registration no. 556757-7241	100.0	100.0
Annas Pepparkakor Holding AB	Radiovägen 23, SE 135 48 Tyresö, Sweden	Registration no. 556675-9030	-	100.0
AB Annas Pepparkakor	Radiovägen 23, SE 135 48 Tyresö, Sweden	VAT SE556149914501	100.0	100.0
Pepparkakshuset i Tyresö AB	Radiovägen 23, SE 135 48 Tyresö, Sweden	VAT SE556736094501	-	100.0
Lotus Bakeries North America Calgary Inc.	L.M. Gordon LAW Office, 2213 - 20th Street P.O. Box 586, Nanton, Alberta, Canada, T0L 1R0	GST 131 644 205	100.0	100.0
Lotus Bakeries Chile SpA	Nueva Tajamar #555 OF401, Las Condes, Santiago, Chile 7550099	VAT (RUT) 76.215.081-6	100.0	100.0
Lotus Bakeries China Ltd	Room 01.02, Floor 15, No. 511 Weihai Road, Jing'an District, Shanghai 200041, P.R. China	Registration no. 913100000781169357	100.0	100.0
Lotus Bakeries Korea Co. Ltd.	4/F, AIA Tower, 16 Tongil-ro-2-gil, Jung-gu, Seoul 04511, South Korea	Registration no. 128-81-19621	100.0	100.0
Lotus Bakeries Austria GmbH	Fleischmarkt 1/6/12, 1010 Wien, Austria	VAT ATU72710827	100.0	-

On the basis of Section 479A of UK company law, Lotus Bakeries UK Ltd. and Urban Fresh Foods Ltd. are exempt from the requirement for a local statutory audit. The holding entity guarantees the debts of these two companies as at 31 December 2017.

1.2 Changes in the group structure

The following changes to the group structure took place in 2017:

Lotus Bakeries Austria GmbH

Lotus Bakeries Austria GmbH was incorporated in July 2017.

Merger of Swedish companies

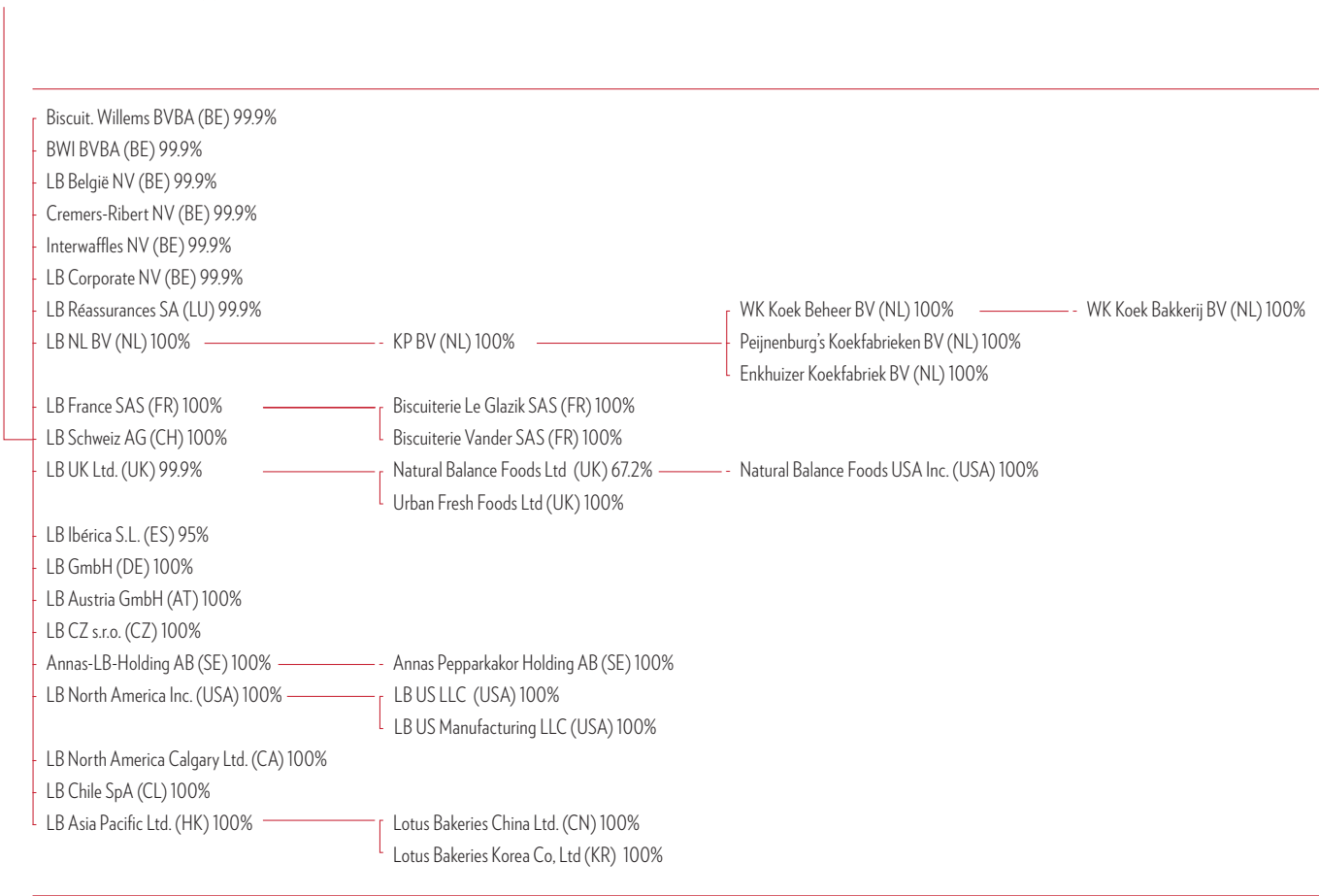
The activities of Annas Pepparkakor Holding AB and Pepparkakshuset i Tyresö AB were merged with those of Annas-Lotus Bakeries Holding AB (the merger was registered on 17 October 2017).

Lotus Bakeries US, LLC and Lotus Bakeries US Manufacturing, LLC

In the US, Lotus Bakeries US, LLC and Lotus Bakeries US Manufacturing, LLC were incorporated in February and June 2017 respectively.

1.3 Legal Structure of the Lotus Bakeries Group at 31 December 2017

LOTUS BAKERIES NV (*)



(*) Deviations in percentages with note 1.1 are due to insignificant non-controlling interests held by group entities other than Lotus Bakeries NV. For reasons of simplicity, they are not included in the above legal structure.

2. Accounting principles

2.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) as endorsed by the European Union. Lotus Bakeries has used IFRS as its only accounting standards since 1 January 2005.

2.2 Basis of presentation

The consolidated financial statements are presented in thousands of euros and present the financial situation as of 31 December 2017.

The accounting principles were applied consistently.

The consolidated financial statements are presented on the basis of the historical cost price method, with the exception of the measurement at fair value of derivatives and financial assets available for sale.

The consolidated financial statements are presented before allocation of the parent company's result, as proposed to the General Meeting of Shareholders and approved by the Board of Directors on 8 February 2018 for publication.

Recent IFRS pronouncements

Endorsement status of the new standards as at 31 December 2017

The following **amendments and annual improvements** to standards are mandatory for the first time for the financial year beginning 1 January 2017 and have been endorsed by the European Union:

- **Amendments to IAS 12**, 'Income taxes' (effective 1 January 2017) on Recognition of deferred tax assets for unrealised losses. These amendments on the recognition of deferred tax assets for unrealised losses clarify how to account for deferred tax assets related to debt instruments measured at fair value.
- **Amendments to IAS 7**, Statement of cash flows (effective 1 January 2017). These amendments to IAS 7 introduce an additional disclosure that will enable users of financial statements to evaluate changes in liabilities arising from financing activities. The amendment is part of the IASB's Disclosure Initiative, which continues to explore how financial statement disclosure can be improved.

The following **amendments and annual improvements** to standards are mandatory for the first time for the financial year beginning 1 January 2017 (and have not been endorsed yet by the EU):

- **Annual improvements 2014-2016** applicable to three standards of which changes on IFRS 1 and IAS 28 are applicable as of 1 January 2018 and changes on IFRS 12 are applicable as of 1 January 2017. The improvements that will be applicable as of 1 January 2017 concern IFRS 12, 'Disclosure of interests in other entities' regarding clarification of the scope of the standard (these amendments

should be applied retrospectively for annual periods beginning on or after 1 January 2017).

The following **standards and amendments** to standards are mandatory since the financial year beginning 1 January 2016 (however not yet subjected to EU endorsement):

- **IFRS 14** 'Regulatory deferral accounts' (effective 1 January 2016). It concerns an interim standard on the accounting for certain balances that arise from rate-regulated activities. IFRS 14 is only applicable to entities that apply IFRS 1 as first-time adopters of IFRS. It permits such entities, on adoption of IFRS, to continue to apply their previous GAAP accounting policies for the recognition, measurement, impairment and derecognition of regulatory deferral accounts. The interim standard also provides guidance on selecting and changing accounting policies (on first-time adoption or subsequently) and on presentation and disclosure. The European Commission has decided not to launch the endorsement process of this interim standard and to wait for the final standard.
- **Amendments to IFRS 10** 'Investments in associates and joint ventures' (effective 1 January 2016). These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are

housed in a subsidiary. This amendment has been deferred indefinitely.

The following **new standards and amendments** to standards have been issued, but are not mandatory for the first time for the financial year beginning 1 January 2017 and have been endorsed by the European Union:

- **IFRS 16, 'Leases'** (effective 1 January 2019). This standard replaces the current guidance in IAS 17 and is a far reaching change in accounting by lessees in particular. Under IAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). IFRS 16 requires lessees to recognise a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts. For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.
- **IFRS 9, 'Financial instruments'** (effective 1 January 2018). This standard, which covers financial instruments on both the asset as well as the liability side, describes the criteria for recognition, classification and derecognition of such instruments, in addition to the allowed measurement methods.
- **IFRS 15, 'Revenue from contracts with customers'** (effective 1 January 2018). The IASB and FASB have jointly published a standard regarding revenue

from contracts with customers. The standard will result in better financial reporting and will improve the comparability of the top line in financial statements globally. Companies using IFRS will be required to apply the revenue standard for annual periods beginning on or after 1 January 2018.

- **Amendments to IFRS 15, 'Revenue from contracts with customers'** - Clarifications (effective 1 January 2018). These amendments comprise clarification guidance on identifying performance obligations, accounting for licences of intellectual property and the principle versus agent assessment. The amendment also includes more illustrative examples.
- **Amendments to IFRS 4, Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts** (effective 1 January 2018): These amendments introduce two possible approaches usable by entities that issue insurance contracts in the scope of IFRS 4: an overlay approach and a deferral approach. The amended standard will:
 - give all companies that issue insurance the option to recognise in other comprehensive income, rather than profit or loss, the volatility that could arise when IFRS 9 is applied early; and
 - give companies whose activities are predominantly connected with insurance an optional temporary exemption from applying IFRS 9 until 2021. The entities that defer the application of IFRS 9 will continue to apply the existing financial instruments standard- IAS 39.

The following **new standards, amendments and interpretation** to standards have been issued, but are not mandatory for the first time for the financial year beginning 1 January 2017 and have not been endorsed by the European Union:

- **Amendments to IFRS 2, Share-based payments** (effective 1 January 2018): The amendment clarifies the measurement basis for cash-settled payments and the accounting for modifications that change an award from cash settled to equity settled. It also introduces an exception to the principles in IFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount for the employee's tax obligation associated with a share-based payment and pay the amount to the tax authorities.
- **IFRIC 22, 'Foreign currency transactions and advance consideration'** (effective 1 January 2018): This IFRIC addresses foreign currency transactions or parts of transactions where there is an advance consideration that is denominated or priced in a foreign currency. The interpretation provides guidance for when a single payment/receipt is made as well as for situations where multiple payments/receipts are made. The guidance aims to reduce diversity in practice.
- **IFRIC 23, 'Uncertainty over income tax treatments'** (effective 1 January 2019). This interpretation clarifies the accounting for uncertainties in income taxes. The interpretation is to be applied to the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12.
- **Amendments to IFRS 9, 'Prepayment features**

- with negative compensation' (effective 1 January 2019). An amendment to allow companies to measure particular prepayable financial assets with so-called negative compensation at amortised cost or at fair value through other comprehensive income if a specified condition is met. Instead of at fair value through profit or loss, because they would otherwise fail the SPPI-test. In addition, this amendment clarifies an aspect of the accounting for financial liabilities following a modification.
- **Amendments to IAS 28, 'Long-term interests in associates and joint ventures'** (effective 1 January 2019). Clarification regarding the accounting for long-term interests in an associate or joint venture, to which the equity method is not applied, under IFRS 9. Specifically, whether the measurement and impairment of such interests should be done using IFRS 9, IAS 28 or a combination of both.
 - **Annual improvements 2014-2016** applicable to three standards of which changes on IFRS 1 and IAS 28 are applicable as of 1 January 2018 and changes on IFRS 12 are applicable as of 1 January 2017. The improvements that will be applicable as of 1 January 2018 concern:
 - IFRS 1, 'First-time adoption of IFRS', regarding the deletion of short-term exemptions for first-time adopters regarding IFRS 7, IAS 19, and IFRS 10;
 - IAS 28, 'Investments in associates and joint ventures' regarding measuring an associate or joint venture at fair value.

- **Annual improvements to IFRS Standards 2015-2017 cycle**, applicable as of 1 January 2019 and containing the following amendments to IFRSs:
 - IFRS 3 'Business Combinations' and IFRS 11 'Joint Arrangements', the amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously held interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.
 - IAS 12 'Income Taxes', the amendments clarify that all income tax consequences of dividends (i.e. distribution of profits) should be recognised in profit or loss, regardless of how the tax arises.
 - IAS 23 'Borrowing Costs', the amendments clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows generally when calculating the capitalisation rate on general borrowings.

Lotus Bakeries expects that, except for IFRS 16, for which the quantitative analysis has not yet been finalised, the application of the above new standards and amendments will not have a material impact on the consolidated financial statements.

IFRS 15 'Revenue from contracts with customers'

The impact analysis which the Group began in 2016 was completed during 2017. Current accounting practice was compared with the principles under IFRS 15. The Group is mainly engaged in the sale of goods and recognises the revenue at the time at which the property right of the asset is transferred to the customer, generally upon delivery of the goods. As far as the transaction price is concerned, the impact analysis has been refined and completed, based on the underlying contracts, in 2017. The Group concludes that no shift in presentation is required between turnover and costs.

IFRS 16 'Leases'

During 2017, the Group began an impact analysis in view of the application of IFRS 16 as from 1 January 2019. First of all, an inventory was initiated of current leases. The leases mainly relate to the leasing of office buildings, storage space and cars. In 2018, the Group will provide quantitative information on this and complete the impact analysis.

IFRS 9 'Financial instruments'

The standard deals with the classification, valuation and derecognition of financial assets and liabilities. The standard is effective from 1 January 2018.

The Group does not expect the impact to be significant.

2.3 Consolidation principles

The consolidated financial statements comprise the financial statements of Lotus Bakeries NV and its subsidiaries (collectively referred to as the 'Group'). All material balances and transactions within the Group have been eliminated.

Subsidiaries

Subsidiaries are entities that the Group controls. The Group has control over an investee when it is exposed to, or has the right to, variable returns arising from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of the subsidiaries are included in the consolidation scope as from the date that the Group obtains control until the date such control ceases.

Acquisition of subsidiaries is accounted for according to the acquisition method. The financial statements of the subsidiaries have the same financial year as the Group and are prepared in accordance with the accounting principles of the Group.

A list of subsidiaries of the Group is disclosed in the relevant notes.

Liabilities related to put options granted to non-controlling interests

The Group granted put options to third parties with non-controlling interests in a subsidiary, with these options given the holders the right to sell part or all of their investment in the subsidiary. These financial liabilities do not bear interest. In accordance with IAS 32, when non-controlling interests hold put options

enabling them to sell their investment in the Group, a financial liability is recognised in an amount corresponding to the present value of the estimated exercise price. This financial liability is included in the other non-current liabilities. The counterpart of this liability is a write down of the value of the non-controlling interest underlying the option. The difference between the value of the non-controlling interest and the fair value of the liability is allocated to the retained earnings (Group share).

This item is adjusted at the end of each reporting period to reflect changes in the estimated exercise price of the option and the carrying amount of non-controlling interests. If the option matures without exercising, then the liability is written off against non-controlling interests and retained earnings (Group share).

2.4 Use of estimates

In order to prepare the financial statements in accordance with IFRS, management has to make judgments, estimates and assumptions which have an impact on the financial statements and notes.

Estimates made on the reporting date reflect existing conditions on that date (for example: market prices, interest rates and foreign exchange rates). Though these estimates are made by management based on maximum knowledge of ongoing business and of the actions that the Group may undertake, the actual results may be different.

The assumptions made for measuring goodwill, intangible assets, post-employment benefits and financial derivatives are included in notes 6, 7, 18 and 20.

2.5 Foreign currencies

The Group's reporting currency is the euro.

Transactions in foreign currencies

Transactions in foreign currencies are converted using the exchange rate applicable on the date of the transaction. Monetary assets and liabilities in foreign currencies are converted to the closing rate on the reporting date.

Financial statements of foreign entities

For foreign entities using a different functional currency than the euro:

- assets and liabilities are converted to the euro using the exchange rate on the reporting date.
- income statements are converted at annual average exchange rate.
- equity items are converted at the historic exchange rate.

Translation differences resulting from conversion of equity into euro using the rate at the end of the reporting period are recognised as translation differences under equity. Translation differences remain in equity up to the disposal of the company. In case of disposal, the deferred cumulative amount included in equity is included in the results for the foreign activity in question.

Goodwill from the acquisition of a foreign entity and possible fair value changes in carrying amount of the acquired assets and liabilities at the moment of acquisition, are considered as assets and liabilities of the foreign activity and are converted using the closing rate.

The Group has no entities in hyper-inflationary economies.

Exchange rates

The following exchange rates were used in preparing the financial statements:

	CLOSING RATE		AVERAGE RATE	
	2017	2016	2017	2016
EUR/CAD	1.5039	1.4188	1.4718	1.4589
EUR/CHF	1.1702	1.0739	1.1161	1.0909
EUR/CLP	733.9410	698.8190	732.0983	738.6247
EUR/CNY	7.8044	7.3202	7.6556	7.3415
EUR/CZK	25.5350	27.0210	26.2863	27.0423
EUR/GBP	0.8872	0.8561	0.8758	0.8227
EUR/KRW	1279.6100	1269.3600	1275.7250	1279.9175
EUR/PLN	4.1770	4.4103	4.2427	4.3744
EUR/SEK	9.8438	9.5525	9.6437	9.4713
EUR/USD	1.1993	1.0541	1.1368	1.1032
EUR/ZAR	14.8054	14.4412	15.0552	16.0754

2.6 Intangible assets

Intangible assets which are acquired separately are measured initially at cost. After initial recognition, intangible assets are measured at cost less cumulative amortisation and impairment. The residual value of intangible assets is assumed to be zero.

Intangible assets acquired upon acquisition of a subsidiary or as a result of the acquisition of a customer portfolio, are recognised separately in the balance sheet at their estimated fair value at acquisition date.

Costs for internally generated goodwill are recognised as costs in the income statement when they occur.

Amortisation

Intangible assets with a finite life are amortised on a straight-line basis over the estimated useful life and reviewed for impairment whenever there is an indication that the intangible asset may be impaired. Amortisation begins when the intangible asset is ready for its intended use.

Intangible assets with indefinite useful lives are not amortised but tested for impairment annually or whenever there is a valid reason to do so. The indefinite life is re-assessed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made prospectively.

The investments in software and licences are amortised over a period of three to five years. The brands acquired in acquisitions or the value of the customer portfolios obtained through acquisition are amortised on a straight-line basis over a maximum period of ten years, except when the brand can be regarded as having an indefinite life.

Goodwill

Goodwill arising from a business combination is initially measured at cost (i.e. the positive difference between the cost of the business combination and the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities). After initial recognition, goodwill is measured at cost less accumulated impairment losses, if any.

Goodwill is tested for impairment annually or more often if events or changes in circumstances indicate that the carrying amount may have been impaired. For the purpose of impairment testing, goodwill acquired in a business combination is, from acquisition date onwards, allocated to each of the Group's cash generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

2.7 Property, Plant and Equipment

Property, Plant and Equipment is valued at cost less cumulative depreciation and impairment. Cost includes the purchase price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

The cost of self-produced assets includes direct material costs, direct labour costs and a proportional part of the production overhead.
If the various parts of a tangible asset have different useful lives, they are depreciated according to their respective useful lives.

The depreciation methods, residual value, as well as the useful lives of the Property, Plant and Equipment is reassessed and adjusted if appropriate, annually.

Subsequent expenditure

Costs of maintenance and repair of Property, Plant and Equipment are capitalised if the cost can be measured reliably and the expenditure will result in a future economic benefit.

All other costs are recognised as operating charges when they occur.

Depreciation

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets. Depreciation of an asset begins when the asset is ready for its intended use.

Useful life is assigned as follows:

Buildings and warehouses	25-30 years
Plant and equipment	15 years
Basic machines	20-25 years
Common machines, tools	10-15 years
Furniture	15 years
Office equipment	5 years
Computer equipment	3-5 years
Passenger vehicles	4-5 years
Trucks	10 years

Land is not depreciated given that it has an undefined useful life.

2.8 Leasing

Financial leases

A financial lease is a lease that transfers substantially all risks and rewards incidental to ownership of an asset to the lessee. Fixed assets held under a financial lease are, at the beginning of the lease term, measured at present value of the future minimum lease payments during the lease term. Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge shall be allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Operating lease

Leases in which a significant portion of the risks and rewards of ownership remain with the lessor are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

2.9 Government grants

Government grants are recognised at fair value when it is probable that they will be received and that the Group will comply with the conditions attached to the grant. If the grant is related to a cost item, the grant is systematically recognised as income over the periods required to attribute these grants to the costs which they are intended to compensate. When the grant is related to an asset, it is presented in the balance sheet deducted from the asset. Grants are recognised in income net of the depreciation of the related asset.

2.10 Impairment of non-current assets

For the Group's non-current assets, other than deferred tax assets, the Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets.

An asset's recoverable amount is the higher of an asset's or cash generating unit's fair value less costs of disposal and the value in use. In assessing value in use, the estimated future cash flows are discounted using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset or cash generating unit.

When the carrying amount exceeds the recoverable amount, an impairment loss is recognised as an operating charge in the income statement.

Reversal of impairments

Impairments for financial assets normally held by the Group until maturity or receivables are reversed if a subsequent increase in their net asset value can be objectively associated with an event arising after the recording of the loss.

A previously recognised impairment for other assets is reversed where there has been a change in the assumptions used to determine the recoverable amount. An increase in the carrying amount of an asset resulting from the reversal of an impairment cannot be higher than the carrying amount (after depreciation) that would have been determined had no impairment loss been recognised in prior years.

An impairment loss recognised on goodwill is never reversed in a subsequent period.

2.11 Financial assets available for sale

Financial assets available for sale include shares in companies in which the Group does not exercise control nor significant influence.

Financial assets are initially measured at cost. The cost includes the fair value of the compensation provided and acquisition costs associated with the investment.

After the initial recognition, the financial assets are measured at fair value. Changes in fair value are directly recognised in a separate component of other comprehensive income. For listed companies, the share price is the best estimate of the fair value. Investments for which no fair value can be determined, are recognised at historical cost.

The Group assesses at each reporting date whether there is objective evidence that the asset is impaired. Objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost.

If the financial asset is sold or an impairment loss is recognised, the cumulative profits or losses recognised in equity are transferred to profit or loss. An impairment loss on a financial asset available for sale is not reversed through the income statement, unless it includes a debt instrument.

2.12 Other long-term receivables

Long-term receivables are valued at their actual net value based on an average market interest rate in accordance with the useful life of the receivable.

2.13 Inventories

Raw materials, consumables and goods for resale are measured at purchase price on a FIFO basis.

Finished products are measured at the standard manufacturing cost price. This includes, in addition to direct production and material costs, a proportional part of the fixed and variable overhead costs based on the normal production capacity.

If the purchase price or the manufacturing price exceeds the net realisable value, the stock is measured at the lower net realisable value.

The net realisable value is defined as the estimated selling price in the ordinary course of business, less the estimated cost of completion and the estimated costs necessary to make the sale.

2.14 Trade receivables and other amounts receivable

Trade receivables and other amounts receivable are measured at their nominal value less impairment, if any.

Impairments are recognised in the operating results if it becomes probably that the Group will not be able to collect all outstanding amounts.

At each reporting date, the Group estimates the impairment by evaluating all outstanding amounts individually. An impairment is recognised in the results of the period in which it was identified as such.

2.15 Cash and cash equivalents

Cash and cash equivalents include liquid assets and bank balances (current and deposit accounts). In general, investments are held until the expiration date. Profits and losses are recognised in the income statement when the investment is realized or impaired.

For the cash flow statement, cash and cash equivalents include cash and bank balances. Possible negative cash is recognised as short-term interest-bearing loans and borrowings with credit institutions.

2.16 Non-current assets (or disposal groups) held for sale and discontinued operations

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and:

- represents a major line of business or geographical area of operations;
- is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations; or
- is a subsidiary acquired exclusively with a view to resale.

A non-current asset (or a disposal group) is classified as held for sale if the carrying amount will be recovered principally through a sale transaction rather than through continuing use.

A non-current asset (or a disposal group) classified as held for sale is recognised at the lower of the carrying amount and the fair value less cost to sell.

An impairment test is performed on these assets at the end of each reporting date.

2.17 Share capital and treasury shares

For the purchase of treasury shares, the amount paid, including any directly attributable costs, is recognised as a change in this section. Treasury shares purchased are considered as a reduction in equity.

2.18 Interest-bearing financial debts

All interest-bearing financial debts are initially recognised at fair value less direct attributable transaction costs. After initial recognition, the interest-bearing financial debts will be recognised at the amortised cost price based on the effective interest rate method.

2.19 Provisions

Provisions are recognised in the balance sheet if the Group has obligations (legal or constructive) resulting from a past event and if it is probable that fulfilment of these commitments will incur expenses that can be estimated reliably on reporting date.

No provisions are recognised for future operating costs. If the effect of the time value of money is material, the provisions are discounted.

Restructuring

A provision for restructuring is recognised when a formal, detailed restructuring plan is approved by the Group and if this restructuring has either begun or announced to the ones concerned.

2.20 Financial derivatives

The Group uses financial derivatives to limit risks from adverse exchange rate and interest rate fluctuations. No derivatives are used for trading purposes. Financial derivatives are initially recognised at cost. After initial recognition, these instruments are recognised at their fair value.

Changes in fair value of the Group's derivatives that do not meet the criteria of IAS 39 for hedge accounting, are recognised in the income statement.

The effective portion of the change in fair value of derivative financial instruments that are identified as cash flow hedges is recognised in other comprehensive income. The gain or loss on the ineffective portion is immediately recognised in the income statement. Amounts accumulated in equity are reclassified to the income statement in the periods in which the hedged position impacts the income statement.

All regular purchases and sales of financial assets are recognised on transaction date.

2.21 Trade payables and other debts

Trade payables and other debts are recognised at their nominal value. A financial obligation is derecognised once the obligation is fulfilled, settled or lapsed.

2.22 Dividends

Dividends payable to shareholders of the Group are recognised as a liability in the balance sheet in the period in which the dividends are approved by the shareholders of the Group.

2.23 Revenues

Revenues are included in the income statement when it is probable that the Group will receive economic benefits from the transaction and the revenues can be measured reliably.

Sale of goods and delivery of services

Revenue is deemed to have been earned when the risks and rewards of the sale are payable by the purchaser and any uncertainty has been removed in terms of the collection of the agreed amount, transaction costs and any return of the goods.

Financial income

Financial income (interests, dividends, royalties, etc.) are considered to be realized once it is probable that the Group will receive the economic benefits from the transaction and the revenues can be measured reliably.

2.24 Employee benefits

Pension plans

The Group holds a number of defined contribution plans. These pension plans are funded by members of personnel and the employer and are recognised in the income statement of the reporting period to which they refer.

In addition, there is also a defined benefit pension plan in the subsidiary in Germany and the Netherlands.

There are also provisions in some companies for early retirement (Belgium) and pension obligations arising from legal requirements (France). These are classified as employment benefits of the defined benefit pension plan type.

For the defined benefit pension plans, provisions are measured by calculating the present value of future amounts payable to the employees.

Defined benefit costs are divided into 2 categories:

- Current service cost, past-service cost, gains and losses on curtailments and settlements;
- Net interest expense or income.

The current and past service cost, the net interest expense, the remeasurement of other long-term personnel expenses, administrative expenses and taxes for the reporting period are included in the personnel expenses in the statement of profit or loss. The remeasurement on the net defined benefit liability as a consequence of actuarial gains or losses is included in the statement of comprehensive income as part of other comprehensive income.

Share-based payment

The stock option plan and the warrant plan allow employees to acquire shares in the company at relatively advantageous conditions. The exercise price of the option and warrant is equal to the average stock market closing price of the Lotus Bakeries share during the thirty calendar days preceding the date of offering. A personnel cost is recognised for options and warrants granted to employees as part of the stock option plan or warrant plan. The cost is determined based on the fair value of the stock options and warrants on the grant date and, together with an equal increase in equity, is recognised over the vesting period, ending on the date when the employees receive full right to the options. When the options or warrants are exercised, equity is increased by the amount of the revenues.

Bonuses

Bonuses for employees and management are calculated based on key financial objectives and individual objectives. The estimated amount of the bonuses is recognised as a charge for the financial year based on an estimate on the reporting date.

2.25 Income tax

Income taxes in the result of the reporting period include current and deferred taxes. Both taxes are recognised in the income statement except if they concern elements directly recognised in other comprehensive income. If so, these taxes are also directly recognised in other comprehensive income.

Current taxes include the amount of tax payable on the taxable earnings for the period calculated at the tax rate applicable on the reporting date. They also include adjustments of fiscal liabilities for previous years.

In line with IAS 12§46 'Income Taxes', management assesses on a periodic basis the positions taken in tax declarations in respect of items subject to interpretation in the tax legislation, and records – if necessary – additional income tax liabilities based on the expected amounts payable to the tax authorities. The evaluation is made for all fiscal periods still subject to controls by the authorities.

Deferred taxes are calculated using the balance sheet method and result mainly from temporary differences between the carrying amount of both assets and liabilities in the balance sheet and their respective taxable base. Deferred taxes are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at reporting date. Deferred taxes are recognised at their nominal value and are not discounted.

Deferred tax assets from deductible temporary differences and unused tax loss carry forwards are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reassessed at each reporting date and reduced when it is no longer probable that the related tax savings can be generated. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it is probable that future taxable profits allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

2.26 Earnings per share

The Group calculates the ordinary profit per share on the basis of the weighted average of the number of outstanding shares during the period. For the diluted profit per share, the dilutive effect of stock options during the period is also taken into account.

2.27 Segment reporting

Group turnover is centralised around a number of products that are all included in the traditional and natural snack segment. For these products, the Group is organised according to geographical regions for sales, production and internal reporting. As a result, segment reporting presents the geographical markets.

The Group's geographical segments are based on the location of the assets. The results of a segment include the income and charges directly generated by a segment. To this is added the portion of the income and charges that can be reasonably attributed to the segment. Intersegment price-fixing is defined based on the 'at arm's length' principle.

The assets and liabilities of a segment are reported excluding taxes and after deduction of depreciation, impairments and valuation allowances.

3. Segment reporting by geographical region

Segment reporting by geographical region (2017)

For the purpose of sales, production and internal reporting, the Group is classified according to geographical regions. The regions presented in the segment reporting, which are based on the internal reporting system, are composed as follows:

- Belgium: sales by Sales Office Belgium and intra-group sales by factories in Belgium
- France: sales by Sales Office France and intra-group sales by factories in France
- The Netherlands: sales by Sales Office Netherlands and intra-group sales by factories in the Netherlands

- UK: sales by Sales Office UK, Natural Balance Foods and Urban Fresh Foods
- Other: sales from Belgium to countries without own Sales Office and by own Sales Offices in Germany, Austria, Switzerland, the Czech Republic/Slovakia, North America, Spain, China, South Korea, Sweden and Finland plus production in Sweden.

Sales between the various segments are carried out at arm's length.

YEAR ENDED 31 DECEMBER 2017		CONTINUING OPERATIONS					
IN THOUSANDS OF EUR	BELGIUM	FRANCE	NETHERLANDS	UK	OTHER ⁽¹⁾	ELIMINATIONS + CORPORATE COMPANIES	TOTAL
TURNOVER							
Sales to external customers	143,362	65,707	90,436	101,321	123,229	-	524,055
Inter-segment sales	94,618	11,441	1,502	4,129	688	(112,378)	-
Total turnover	237,980	77,148	91,938	105,450	123,917	(112,378)	524,055
RESULTS							
Segment result REBIT	31,913	276	17,629	9,824	19,006	10,701	89,349
Non-recurrent operating result	2,082	(9)	(1,070)	-	(1,093)	(1)	(91)
Segment result EBIT	33,995	267	16,559	9,824	17,913	10,700	89,258
Financial result							(2,228)
Profit for the year before taxes							87,030
Taxes							(22,397)
Result after taxes							64,633
ASSETS AND LIABILITIES							
Non-current assets	133,581	7,901	105,379	136,726	38,443	21,353	447,693
Segment assets	133,581	7,901	105,379	136,726	38,443	21,353	443,383
Unallocated assets:							4,310
Deferred tax assets							4,310
Financial receivables							-

YEAR ENDED 31 DECEMBER 2017

CONTINUING OPERATIONS

IN THOUSANDS OF EUR	BELGIUM	FRANCE	NETHERLANDS	UK	OTHER ⁽¹⁾	ELIMINATIONS + CORPORATE COMPANIES	TOTAL
Current assets	25,987	11,874	15,429	23,459	16,716	2,934	149,801
Segment assets	25,987	11,874	15,429	23,459	16,716	2,934	96,399
Unallocated assets:							53,402
VAT receivables							4,789
Income tax receivables							484
Cash and cash equivalents							48,129
Total assets							597,494
Non-current liabilities	1,704	700	937	-	512	2,377	193,923
Segment liabilities	1,704	700	937	-	512	2,377	6,230
Unallocated liabilities:							187,693
Deferred tax liabilities							49,206
Interest-bearing loans and borrowings							117,500
Other non-current liabilities							20,987
Current liabilities	33,369	8,396	7,379	13,758	17,305	11,818	110,358
Segment liabilities	33,369	8,396	7,379	13,758	17,305	11,818	92,025
Unallocated liabilities:							18,333
VAT payables							119
Tax payables							16,464
Interest-bearing loans and borrowings							1,750
Total liabilities							304,281
OTHER SEGMENT INFORMATION							
Capital expenditure:							
Tangible fixed assets	17,599	1,305	3,864	95	4,164	522	27,549
Intangible fixed assets	-	-	59	-	151	480	690
Depreciation	7,386	643	2,053	119	592	1,312	12,105
Increase/(decrease) in amounts written off stocks, contracts in progress and trade debtors	1,278	64	500	41	305	10	2,198

(1) "Other" segment: there are no geographical regions representing more than 10% of total sales.

Segment reporting by geographical region (2016)

For the purpose of sales, production and internal reporting, the Group is classified according to geographical regions. The regions presented in the segment reporting, which are based on the internal reporting system are composed as follows:

- Belgium: sales by Sales Office Belgium and intra-group sales by factories in Belgium
- France: sales by Sales Office France and intra-group sales by factories in France
- The Netherlands: sales by Sales Office Netherlands and intra-group sales by factories in the Netherlands

- UK: sales by Sales Office UK, Natural Balance Foods and Urban Fresh Foods
- Other: sales from Belgium to countries without own Sales Office and by own Sales Offices in Germany/Austria, Switzerland, the Czech Republic/Slovakia, North America, Spain, China, South Korea, Sweden and Finland plus production in Sweden.

Sales between the various segments are carried out at arm's length.

YEAR ENDED 31 DECEMBER 2016		CONTINUING OPERATIONS					
IN THOUSANDS OF EUR	BELGIUM	FRANCE	NETHERLANDS	UK	OTHER ⁽¹⁾	ELIMINATIONS + CORPORATE COMPANIES	TOTAL
TURNOVER							
Sales to external customers	138,471	65,520	88,171	93,780	121,266	-	507,208
Inter-segment sales	94,425	10,889	1,490	2,921	539	(110,264)	-
Total turnover	232,896	76,409	89,661	96,701	121,805	(110,264)	507,208
RESULTS							
Segment result REBIT	32,315	350	15,877	10,108	14,912	10,383	83,945
Non-recurrent operating result	6,572	165	(1,631)	(44)	(555)	-	4,507
Segment result EBIT	38,887	515	14,246	10,064	14,357	10,383	88,452
Financial result							(2,675)
Profit for the year before taxes							85,777
Taxes							(23,322)
Result after taxes							62,455
ASSETS AND LIABILITIES							
Non-current assets	124,741	7,233	103,509	141,641	37,214	18,092	437,310
Segment assets	124,741	7,233	103,509	141,641	37,214	18,092	432,430
Unallocated assets:							4,880
Deferred tax assets							4,854
Financial receivables							26

YEAR ENDED 31 DECEMBER 2016

CONTINUING OPERATIONS

IN THOUSANDS OF EUR	BELGIUM	FRANCE	NETHERLANDS	UK	OTHER ⁽¹⁾	ELIMINATIONS + CORPORATE COMPANIES	TOTAL
Current assets	20,286	12,061	13,308	22,744	14,959	2,106	110,692
Segment assets	20,286	12,061	13,308	22,744	14,959	2,106	85,464
Unallocated assets:							25,228
VAT receivables							4,235
Income tax receivables							1,061
Cash and cash equivalents							19,932
Total assets							548,002
Non-current liabilities	1,609	700	1,766	-	644	3,800	197,245
Segment liabilities	1,609	700	1,766	-	644	3,800	8,519
Unallocated liabilities:							188,726
Deferred tax liabilities							50,666
Interest-bearing loans and borrowings							118,500
Other non-current liabilities							19,560
Current liabilities	26,651	7,672	5,394	13,925	15,876	9,920	102,293
Segment liabilities	26,651	7,672	5,394	13,925	15,876	9,920	79,438
Unallocated liabilities:							22,855
VAT payables							225
Tax payables							15,097
Interest-bearing loans and borrowings							7,533
Total liabilities							299,538
OTHER SEGMENT INFORMATION							
Capital expenditure:							
Tangible fixed assets	32,131	1,677	1,361	507	894	392	36,962
Intangible fixed assets	-	-	20	-	-	516	536
Depreciation	8,360	1,133	2,953	122	744	1,484	14,796
Decrease/(increase) in amounts written off stocks, contracts in progress and trade debtors	955	242	286	66	354	2	1,905
Fair value adjustment of goodwill and contingent considerations	-	-	-	-	48	-	48

(1) "Other" segment: there are no geographical regions representing more than 10% of total sales.

4. Acquisitions and disposal of subsidiaries

No subsidiaries were acquired in 2016 or 2017.

In December 2015, Lotus Bakeries acquired 100% of the shares of Urban Fresh Foods Ltd., famous for the BEAR and Urban Fruit brands. The BEAR brand is the market leader in the UK for pure fruit snacks for children. Under the Urban Fruit brand, the company offers a range of 100% fruit snacks aimed at young adults. The total purchase price was EUR 97.5 million.

The results of Urban Fresh Foods Ltd are included in the consolidation as from 1 January 2016. At 30 June 2016, the fair value of the acquired assets and liabilities was determined in order to calculate provisionally the goodwill arising from this acquisition. This analysis has been finetuned in the second half of 2016. Thus, the final value of the acquired assets and liabilities was calculated during a period of twelve months following the acquisition date.

The combined activities of Urban Fresh Foods and Natural Balance Foods represent the lowest level (cash generating unit) within the Group at which the goodwill of Natural Foods is monitored for internal management purposes.

The purchase price of Urban Fresh Foods Ltd. is composed as follows:

IN THOUSANDS OF EUR	PROVISIONAL FAIR VALUE AT 30 JUNE 2016	FINAL FAIR VALUE AT 31 DECEMBER 2016
Purchase price	97,274	97,465
Intangible assets	27,814	27,814
Stocks	3,531	3,531
Trade and other receivables	3,412	3,412
Cash and cash equivalents	3,894	3,894
Deferred tax liabilities	(5,104)	(5,104)
Interest-bearing loans and borrowings	(2,520)	(2,520)
Trade and other payables	(2,923)	(2,923)
Other liabilities	(3,203)	(3,203)
TOTAL NET ASSETS	24,901	24,901
GOODWILL	72,373	72,564

5. Tangible assets

Tangible assets are purchased by and are the full property of Lotus Bakeries. This includes land and buildings, machines and office equipment. The tangible assets are unencumbered with the exception of the notes included in 32.4.

Once again in 2017, the main investments relate to expansions of capacity. Investments totalled EUR 28.2 million. Although small so far, the investments in the new factory in the United States will be the most substantial in 2018.

In 2017, a piece of land was purchased in Mebane, North Carolina. The design of the factory and the production lines is finalised. The levelling of the site has begun. According to the project schedule, the factory should become operational in 2019.

An additional production line for Lotus Biscoff has been operational in Lembeke since March 2017. An extra warehouse for storing packaging and equipment has also been completed, together with new facilities for staff.

We recently decided to invest in an extra line in the third production hall. This investment should be operational by the summer of 2018. The line is needed in order to be able to continue to meet rising demand for Lotus Biscoff efficiently.

In 2016, we invested in two new production lines at our factory in Courcelles. The investments are completed and the focus now lies on continued optimisation of production efficiencies.

The cake factory at Enkhuizen has been fully upgraded. The first phase, during which two new warehouses were erected, was completed in February 2018. In a second phase, which began in February 2018, the offices are being refurbished.

Creating an optimal working environment for our employees is crucial. It was recently decided to also upgrade the offices in Lembeke to a modern, state-of-the-art office for sales, marketing, IT, Procurement, Quality and R&D. The offices will officially go into service at the end of 2019.

In accordance with the valuation rules, the economic life of the installation, machinery and equipment was assessed in 2017.

IN THOUSANDS OF EUR	LAND AND BUILDINGS	PLANT, MACHINERY AND EQUIPMENT	FURNITURE, OFFICE EQUIPMENT AND VEHICLES	ASSETS UNDER CONSTRUCTION	TOTAL
On 31 December 2017					
Acquisition cost					
At the end of the preceding year	97,483	261,038	15,067	11,751	385,339
Acquisition during the year	9,564	10,166	1,033	6,785	27,548
Sales and disposals	(3,071)	(1,124)	(134)	-	(4,329)
Transfers from one heading to another	5,170	5,520	-	(10,690)	-
Translation differences	(241)	(37)	(59)	(7)	(344)
Total acquisition cost	108,905	275,563	15,907	7,839	408,214
Depreciation and amounts written down					
At the end of the preceding year	(40,074)	(170,681)	(12,818)	(176)	(223,749)
Depreciation during the year	(2,434)	(8,288)	(666)	-	(11,388)
Sales and disposals	(47)	1,114	189	-	1,256
Translation differences	49	5	34	5	93
Total depreciation and amounts written down	(42,506)	(177,850)	(13,261)	(171)	(233,788)
NET BOOK VALUE	66,399	97,713	2,646	7,668	174,426

IN THOUSANDS OF EUR	LAND AND BUILDINGS	PLANT, MACHINERY AND EQUIPMENT	FURNITURE, OFFICE EQUIP- MENT AND VEHICLES	ASSETS UNDER CONSTRUC- TION	TOTAL
On 31 December 2016					
Acquisition cost					
At the end of the preceding year	95,211	233,741	15,193	6,370	350,515
Acquisition during the year	2,510	23,195	903	10,354	36,962
Sales and disposals	(2)	(540)	(923)	-	(1,465)
Transfers from one heading to another	12	4,952	-	(4,964)	-
Translation differences	(248)	(310)	(106)	(9)	(673)
Total acquisition cost	97,483	261,038	15,067	11,751	385,339
Depreciation and amounts written down					
At the end of the preceding year	(37,585)	(160,615)	(12,755)	(183)	(211,138)
Depreciation during the year	(2,532)	(10,855)	(774)	-	(14,161)
Sales and disposals	2	448	727	-	1,177
Translation differences	41	341	(16)	7	373
Total depreciation and amounts written down	(40,074)	(170,681)	(12,818)	(176)	(223,749)
NET BOOK VALUE	57,409	90,357	2,249	11,575	161,590

During 2017 kEUR 63 of capital grants were taken into the income statement, giving at year end a remaining balance of kEUR 485, which is deducted from the net book value as reported in the above tables of movements.

INVESTMENT GRANTS

On 31 December	2017	2016
At the end of the preceding year	(548)	(621)
Taken into the income statement	63	73
At the end of the year	(485)	(548)

6. Goodwill

The carrying value of goodwill at the end of 2017 was EUR 141 million.

For sales, production and internal reporting, the Group is organised into geographic regions (see also geographic segment information). The segments consist of underlying business units. These business units represent the lowest level within the Group at which the goodwill is monitored for internal management purposes. These business units are the cash generating units to which goodwill is allocated.

The net carrying value of goodwill has been allocated to the various independent cash generating units as follows:

Cash flow-generating unit	Amount kEUR
Netherlands (Koninklijke Peijnenburg)	17,151
Spain (Lotus Bakeries Ibérica)	1,704
Sweden (Annas Pepparkakor Holding AB)	6,224
Customer Brand Business (Biscuiterie Willems BVBA en B.W.I. BVBA)	20,773
Lotus Korea	9,694
Natural Foods	85,455
Total	141,001

The change for the year is due to translation differences.

IN THOUSANDS OF EUR	2017	2016
Acquisition cost		
Balance at end of previous year	144,368	93,229
Acquisitions of subsidiaries	-	72,564
Impairment losses	-	(5,774)
Effect of movements in foreign exchange rates	(3,367)	(15,651)
Balance at end of year	141,001	144,368

Goodwill, representing approximately 23.6% of the total assets of Lotus Bakeries at 31 December 2017, is tested for impairment every year (or whenever there is a specific reason to do so) by comparing the carrying value of each cash generating unit (CGU) with its recoverable amount. The recoverable amount of a cash generating unit is determined on the basis of the calculated value in use.

The value in use is determined as the present value of expected future cash flows based on the current long-term planning of the Group. The discount rate used in determining the present value of expected future cash flows is based on a weighted average cost of capital (WACC). The impairment test for goodwill is based on a number of critical judgements, estimates and assumptions.

The assumptions are consistent and realistic for the six cash generating units, which are mainly located in Europe:

- Revenue and gross profit margin: revenue and gross profit margin reflect management's expectations based on past experience and taking into account the risks specific to the reportable business unit.
- The first year of the model is based on the budget for the year; the budget is taking into account historical results and is management's best estimate of the free cash flow outlook for the current year.
- In years two to five of the model, free cash flows are based on Lotus Bakeries' long-term plan. The long-term plan of Lotus Bakeries is prepared country by country, based on realistic internal plans that take into account the specific market situation and the past.
- Cash flows beyond the first five years are extrapolated by applying a growth rate to free cash flows, lying between 1.5% and 3%.
- Projections are discounted at the weighted average pre-tax cost of capital, which lies between 5.5 and 7.5%. The pre-tax discount rate is calculated by dividing the discount rate after tax by one minus the applicable tax rate. This result is not materially different from an iterative calculation method as described in IAS 36.

End 2017, Lotus Bakeries has completed its annual impairment test on goodwill and concluded from this that no further impairment allowance is necessary. Lotus Bakeries believes all of its estimates to be reasonable: they are consistent with the internal reporting and reflect management's best estimates.

As a part of the valuation test, Lotus Bakeries carried out a sensitivity analysis for important assumptions used, including the weighted average capital costs and long-term growth percentage. Here, a fall in the long-term growth percentage by 100 basis points and an increase in the weighted average capital costs before tax by 100 basis points were applied.

A change in the estimates used, as described above, does not lead to a potential material impairment.

Although Lotus Bakeries believes that its assessments, assumptions and estimates are suitable, actual results may differ from these estimates in the event of changed assumptions and conditions.

7. Intangible assets

Intangible assets refer to brands, software and an acquired customer portfolio.

The brands relate to:

- the Peijnenburg brand
- the Annas brand
- the Nākd brand
- the BEAR brand
- the Dinosaurius brand.

The value of these brands was established as part of the valuation at fair value of the asset and liability components upon first consolidation.

As the Peijnenburg brand serves as the base brand in the Netherlands, it is not amortised. In accordance with the valuation rules, its fair value is tested annually, using the DCF method. The 'Netherlands' segment is defined here as a cash generating unit.

The Annas brand is used as the base brand for the Nordic region and as the base brand for its pepparkakor products outside the Nordic region. This brand is not being amortised. Here too, the fair value is tested annually using the DCF method. The activity in the Nordic region plus the pepparkakor activity outside this region are defined as a cash generating unit. This cash generating unit is part of the segment 'Other' in note 3.

In 2012 the intellectual property rights in the Dinosaur brand were acquired. Based on an analysis of all relevant factors, there is no foreseeable limit to the period of time over which this brand is expected to generate cash flows. The Dinosaur brand has been assigned indefinite useful life and therefore is not amortised.

In 2015, the Näkd brand was acquired as part of the acquisition of Natural Balance Foods. Näkd is loved by customers for its delicious, innovative products made from 100% natural ingredients with no added sugar. They are dairy, wheat and gluten free. Since Näkd is the base brand of Natural Balance Foods in the UK and elsewhere, it is not amortised. In accordance with the valuation rules, its fair value is tested annually, using the DCF method. Accordingly, the sale of Näkd products in the UK and elsewhere is treated as a cash generating unit.

At the end of 2015, the BEAR brand was acquired as part of the acquisition of Urban Fresh Foods. The BEAR brand is the market leader in the UK for pure fruit snacks for children. Since BEAR is the base brand of Urban Fresh Foods in the UK and elsewhere, it is not amortised. In accordance with the valuation rules, its fair value is tested annually, using the DCF method. Accordingly, the sale of BEAR products in the UK and elsewhere is treated as a cash generating unit.

At year-end 2017, the Group tested the value of these brands for possible impairment. Taking into account the assumptions used, the value in use of the unit exceeds its carrying amount and no impairment loss was recognised.

The main judgements, assumptions and estimates are:

- Revenue and gross profit margin: revenue and gross profit margin reflect management's expectations based on past experience and taking into account the risks specific to the cash generating unit.
- The first year of the model is based on the budget for the year, taking into account historical results and is management's best estimate of the free cash flow outlook for the current year;
- In years two to five of the model, free cash flows are based on Lotus Bakeries' long-term plan. The long-term plan of Lotus Bakeries is prepared country by country, based on realistic internal plans that take into account the specific market situation and the past.

- Cash flows beyond the first five years are extrapolated by applying a growth rate to free cash flows, lying between 1.5% and 4%.
- Projections are discounted at the weighted average pre-tax cost of capital, which lies between 5.5% and 7.5%. The pre-tax discount rate is calculated by dividing the discount rate after tax by one minus the applicable tax rate. This result is not materially different from an iterative calculation method as described in IAS 36.

As a part of the valuation test, Lotus Bakeries carried out a sensitivity analysis for important assumptions used, including the weighted average capital costs, and long-term growth percentage. Here, a fall in the long-term growth percentage by 100 basis points and an increase in weighted average capital costs before tax of 100 basis points were applied.

A change in the used estimates, as included above, does not lead to a potential material impairment.

Although Lotus Bakeries believes that its assessments, assumptions and estimates are suitable, actual results may differ from these estimates in the event of changed assumptions and conditions.

Software relates mainly to the capitalised external and internal costs connected with the further main implementation of the ERP information system SAP.

The portfolio concerns Spanish out-of-home customers purchased in 2011.

IN THOUSANDS OF EUR	INDEFINITE LIFE BRANDS	DEFINITE LIFE BRANDS	SOFTWARE	CUSTOMER PORTFOLIO	TOTAL
On 31 December 2017					
Acquisition cost					
At the end of the preceding year	124,336	4,627	9,480	1,030	139,473
Acquisitions during the year	-	-	691	-	691
Sales and disposals	-	-	(3)	-	(3)
Translation differences	(2,056)	-	(45)	-	(2,101)
Total acquisition cost	122,280	4,627	10,123	1,030	138,060
Depreciation and amounts written down					
At the end of the preceding year	-	(4,627)	(8,299)	(541)	(13,467)
Depreciation during the year	-	-	(611)	(103)	(714)
Translation differences	-	-	45	-	45
Total depreciation and amounts written down	-	(4,627)	(8,865)	(644)	(14,136)
NET BOOK VALUE	122,280	-	1,258	386	123,924

IN THOUSANDS OF EUR	INDEFINITE LIFE BRANDS	DEFINITE LIFE BRANDS	SOFTWARE	CUSTOMER PORTFOLIO	TOTAL
On 31 December 2016					
Acquisition cost					
At the end of the preceding year	105,838	4,627	8,947	1,030	120,442
Acquisitions during the year	-	-	536	-	536
Translation differences	(9,316)	-	(3)	-	(9,319)
Acquisition through business combinations	27,814	-	-	-	27,814
Total acquisition cost	124,336	4,627	9,480	1,030	139,473
Depreciation and amounts written down					
At the end of the preceding year	-	(4,396)	(7,707)	(438)	(12,541)
Depreciation during the year	-	(231)	(593)	(103)	(927)
Translation differences	-	-	1	-	1
Total depreciation and amounts written down	-	(4,627)	(8,299)	(541)	(13,467)
NET BOOK VALUE	124,336	-	1,181	489	126,006

8. Deferred taxes

Deferred tax assets are included for the companies which have a loss at the end of the year, except for Interwaffles SA (kEUR 4,792 in 2017 versus kEUR 5,295 in 2016). The recognition of these deferred tax assets is supported by profit expectations in the foreseeable future.

IN THOUSANDS OF EUR	ON 31 DECEMBER 2016	CHARGED/ CREDITED TO THE INCOME STATEMENT	CHARGED/ CREDITED TO EQUITY	CHARGED/ CREDITED ACQUISITION	EXCHANGE DIFFERENCES	ON 31 DECEMBER 2017
Property, plant and equipment and intangible assets	(48,897)	4,037	-	-	214	(44,646)
Inventories	24	280	-	-	(13)	291
Pension liabilities	744	(228)	71	-	(1)	586
Tax effect of tax loss carry-forwards	3,269	(249)	-	-	(140)	2,880
Provisions	(2,158)	197	-	-	(5)	(1,966)
Derivative financial instruments	1,164	(6)	(1,712)	-	-	(554)
Other	42	(1,755)	-	-	226	(1,487)
Total deferred tax	(45,812)	2,276	(1,641)	-	281	(44,896)

IN THOUSANDS OF EUR	ON 31 DECEMBER 2015	CHARGED/ CREDITED TO THE INCOME STATEMENT	CHARGED/ CREDITED TO EQUITY	CHARGED/ CREDITED ACQUISITION	EXCHANGE DIFFERENCES	ON 31 DECEMBER 2016
Property, plant and equipment and intangible assets	(40,646)	(4,518)	-	(5,561)	1,828	(48,897)
Inventories	(46)	66	-	22	(18)	24
Pension liabilities	707	196	(159)	-	-	744
Tax effect of tax loss carry-forwards	4,436	(1,106)	-	-	(61)	3,269
Provisions	(2,726)	558	-	-	10	(2,158)
Derivative financial instruments	298	(1)	867	-	-	1,164
Other	(741)	458	-	435	(110)	42
Total deferred tax	(38,718)	(4,347)	708	(5,104)	1,649	(45,812)

9. Other long-term receivables

IN THOUSANDS OF EUR	31-12-2017	31-12-2016
Derivative financial instruments	3,525	-
Cash guarantees	485	449
Other long-term receivables	10	6
Total	4,020	455

We refer to note 20.

10. Inventories

IN THOUSANDS OF EUR	31-12-2017	31-12-2016
Raw materials and consumables	10,252	8,824
Work in progress	376	315
Finished goods	12,531	12,384
Goods for resale	10,494	10,652
Total	33,653	32,175

Valuation allowances of kEUR 2,075 relate mainly to packaging material (kEUR 652), finished products (kEUR 670) and goods for resale (kEUR 540).

In 2016, valuation allowances amounted to kEUR 1,731.

11. Trade receivables and other amounts receivable

The amount of valuation allowances in 2017 is kEUR 123. In 2016, kEUR 174 of valuation allowances were charged.

The trade receivables represent an average of 42 days of customer credit (2016: 37 days).

IN THOUSANDS OF EUR	31-12-2017	31-12-2016
Trade receivables	60,104	50,922
Tax receivables		
VAT receivables	4,789	4,235
Income tax receivables	484	1,061
Total	5,273	5,296
Other amounts receivable	1,487	485

The other current amounts receivables item includes inter alia the proportion of long-term receivables that are due within one year, empties in custody and capital grants to be received.

Movements in valuation allowances on trade receivables:

IN THOUSANDS OF EUR	2017	2016
Amounts written off on 1 January	1,148	1,043
Increase of amounts written off	123	174
Amounts written off used during the year	(837)	(69)
Amounts written off on 31 December	434	1,148

With regard to trade receivables there are no indications that debtors will not meet their payment obligations. Nor are there any customers representing more than 10% of the consolidated turnover. More information regarding the credit risk is included in the chapter 'Report of the Board of Directors' in the first part of the Lotus Bakeries 2017 annual review.

12. Cash and cash equivalents

Cash and cash equivalents are balances on bank accounts remunerated at market conditions. The market value of these cash and cash equivalents is therefore equal to the carrying value.

IN THOUSANDS OF EUR	31-12-2017	31-12-2016
Cash and cash equivalents	48,129	19,932
Total	48,129	19,932

13. Net financial debt

Net financial debt is defined as interest-bearing financial debt less monetary investments, cash and cash equivalents and treasury shares.

Net financial debt decreases with kEUR 36,861 compared to last year. The decrease is due to a very strong operating cash flow, set against investments amounting to kEUR 28,239.

IN THOUSANDS OF EUR	31-12-2017	31-12-2016
Non current interest-bearing liabilities	(117,500)	(118,500)
Short-term interest-bearing liabilities	(1,750)	(7,533)
Cash and cash equivalents	48,129	19,932
Treasury shares	13,919	12,038
Total	(57,202)	(94,063)

14. Issued capital

All shares are ordinary shares, registered or dematerialized. The treasury shares have been bought in within the context of the share option plans mentioned in note 24.

Ordinary shares, issued and fully paid

IN THOUSANDS OF EUR	2017	2016
On 1 January	3,576	3,573
Increase	8	3
On 31 December	3,584	3,576
Number of ordinary shares		
On 1 January	812,513	811,863
Increase	1,920	650
On 31 December	814,433	812,513
Less: treasury shares held at 31 December	(15,171)	(17,630)
Shares outstanding at 31 December	799,262	794,883
Amounts of authorised capital, not issued		
IN THOUSANDS OF EUR	949	957

Structure of shareholdings

Further details of the shareholding structure of Lotus Bakeries NV as of 31 December 2017 are contained in the Corporate Governance Statement in part 1 of the 2017 annual review of Lotus Bakeries.

Capital risk management

The goal of Lotus Bakeries as far as capital management is concerned is to ensure that it can continue to operate as a going concern in order to generate a return for shareholders and provide benefits for other stakeholders. Furthermore, Lotus Bakeries aims for a capital structure (balance between debt and equity) that gives it the required financial flexibility to implement its growth strategy. The aim is to maintain the ratio of net financial debt (defined as interest-bearing financial debt less monetary investments, cash and cash equivalents and treasury shares) to recurring operating cash flow (REBITDA) at what is considered as a normal healthy level in the financial market.

15. Dividends

IN THOUSANDS OF EUR	2017	2016
Dividend payments in		
Gross dividend per ordinary share (EUR)	16,20	14,20
Gross dividend on ordinary shares	13,191	11,535
Proposed dividend per ordinary share (EUR)	19,50	16,20
Gross dividend on ordinary shares	15,887	13,191

The Board of Directors will propose to the Ordinary General Meeting of Shareholders of 15 May 2018 to pay a gross dividend of EUR 19.50 per share for 2017 compared with EUR 16.20 per share in 2016.

This amount is not recognised as a debt on 31 December.

The gross dividend takes into account warrants exercised prior to the Ordinary General Meeting of Shareholders of 15 May 2018.

16. Treasury shares

Treasury shares purchased as part of the stock option plans as declared in note 24 are subtracted from equity.

IN THOUSANDS OF EUR	2017	2016
On 1 January	12,038	13,677
Purchased during the year	3,437	-
Sold during the year	(1,556)	(1,639)
On 31 December	13,919	12,038
Number of treasury shares		
On 1 January	17,630	22,005
Purchased during the year	1,611	-
Sold during the year	(4,070)	(4,375)
On 31 December	15,171	17,630

17. Interest-bearing liabilities

Non-current interest-bearing liabilities with an initial maturity of more than 1 year decreased by kEUR 1,000. The current interest bearing-liabilities also decreased by kEUR 5,783. The currency of all non-current interest-bearing liabilities is the euro. Current interest-bearing liabilities are mainly expressed in euros.

All interest-bearing liabilities were contracted at market conditions and therefore the carrying amount equals the fair value.

IN THOUSANDS OF EUR	DUE WITHIN 1 YEAR	DUE BETWEEN 1 TO 5 YEARS	DUE AFTER 5 YEARS	TOTAL
Non current interest-bearing liabilities	-	42,500	75,000	117,500
Current interest-bearing liabilities	1,750	-	-	1,750
Total on 31 December 2017	1,750	42,500	75,000	119,250
Interests due on interest-bearing liabilities	1,816	5,872	315	8,003

IN THOUSANDS OF EUR	DUE WITHIN 1 YEAR	DUE BETWEEN 1 TO 5 YEARS	DUE AFTER 5 YEARS	TOTAL
Non current interest-bearing liabilities	-	43,500	75,000	118,500
Current interest-bearing liabilities	7,533	-	-	7,533
Total on 31 december 2016	7,533	43,500	75,000	126,033
Interests due on interest-bearing liabilities	1,830	6,425	1,578	9,833

The interests due on the loans with variable interest rate are calculated at the actual interest rate.

The unused committed credit lines amounted to kEUR 104,499 on 31 December 2017.

18. Pension liabilities

Defined contribution plan

As part of a defined contribution plan, the Group pays contributions to well-defined insurance institutions. Management of the pension plan is outsourced to an insurance company. These employer contributions are charged to the results for the year concerned. The Group has no further payment obligations in addition to these contributions.

Because of the Belgian legislation applicable to 2nd pillar pension plans (so-called 'Law Vandenbroucke'), all Belgian defined contribution plans have to be considered under IFRS as defined benefit plans. This 'Law Vandenbroucke', which came into force in 2004, states that in the context of defined contribution plans, the employer must guarantee a minimum return of 3.75% on employee contributions and 3.25% on employer contributions. As from 1 January 2016, these percentages were replaced by a single percentage which changes in line with market rates, subject to a minimum of 1.75% and a maximum of 3.75%, reducing the risk for the employer.

Because of this minimum guaranteed return for defined contributions plans in Belgium, the employer is exposed to a financial risk (there is a legal obligation to pay further contributions if the fund does not hold sufficient assets to pay all employee benefits relating to employee service in the current and prior periods). These plans should therefore in principle be classified and accounted for as defined benefit plans under IAS 19.

In the past the company did not apply the defined benefit accounting for these plans because the return on plan assets provided by insurance companies was sufficient to cover the minimum guaranteed return. As a result of continuous low interest rates offered by the European financial markets, the employers in Belgium effectively assumed a higher financial risk related to the pension plans with a minimum fixed guaranteed return than in the past, requiring them to measure the potential impact of defined benefit accounting for these plans.

We made an estimate of the potential additional liabilities as at 31 December 2017 and these are assessed as not significant. The employer's contribution related to the plans amounted to a total of kEUR 1,214 in 2017.

In the Netherlands a defined contribution plan has been concluded with BPF ('Stichting Bedrijfstakpensioenfonds voor de Zoetwarenindustrie' (collective schemes of several employers in the sector)). The employer pays an annual fixed percentage on a part of the salary (pension base) of the year in which pension is accrued. Because employers pay a fixed contribution, the scheme falls under the defined contribution scheme.

The Group expects to pay around kEUR 3,401 of contributions to these defined contribution plans in respect of 2018.

Defined benefit pension plan

There is a defined benefit pension plan in the subsidiaries in Germany and the Netherlands. For the Belgian companies, there are provisions for early retirement in accordance with the valid Collective Work Agreement. In France, there are pension requirements deriving from legal requirements.

Defined benefit costs are split into 2 categories:

- Current service cost, past-service cost, gains and losses on curtailments and settlements;
- Net-interest expense or income.

The total service cost, the net interest expense, the remeasurement of other long-term personnel charges, administrative expenses and taxes for the year are included in the personnel charges in the consolidated income statement. The remeasurement on the net defined benefit liability is included in the statement of comprehensive income as part of other comprehensive income.

The provisions for early retirement pensions ('bridging pensions') of the Belgian companies make up the largest part of the defined benefit pension liabilities. For the defined benefit pension plan, provisions are formed by calculating the actuarial

value of future payments to the employees in question. No investments are held in respect of these pension plans.

The actuarial calculation for the Belgian companies is based on the following assumptions:

	2017	2016
Discount rate:	0.76%	1.03%
Inflation rate:	1.8% p.a.	1.8% p.a.

No major adaptations were required in the past for pension liabilities.

The Group expects to pay out around kEUR 21 in 2018 under defined benefit pension schemes for Germany and France.

IN THOUSANDS OF EUR	2017	2016
Net periodic cost		
Service cost	118	101
Interest charges	33	49
(Gains) / losses	(44)	87
NET PERIODIC COST	107	237
Remeasurements (recognised in OCI)		
Remeasurements on the defined benefit obligation	833	(123)
REMEASUREMENTS	833	(123)
Movement in the net liability		
Net debts as at 1 January	3,203	3,257
Service cost	118	101
Interest charges	33	49
Remeasurements	833	(123)
Employers contribution	(145)	(167)
(Gains) / losses	(44)	87
Other	-	(1)
NET DEBT AS AT 31 DECEMBER	3,998	3,203

Through its defined benefit plans, the Group is exposed to a number of risks, the most significant of which are detailed below:

- Changes in bond yields: a decrease in corporate bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plan's bond holdings.
- Salary risk: the majority of the plans' benefit obligations are calculated by reference to the future salaries of plan members. As such, a salary increase of plan members higher than expected will lead to higher liabilities.
- Longevity risk: pension plans provide for benefits for the life of the plan members, so increases in life expectancy will result in an increase in the plan's liabilities.

The actuary has performed a sensitivity analysis on actuarial assumptions used. In this respect, both the discount rate and the inflation rate were altered by 50 basis points. A change in the estimates used, as recorded above, does not lead to a possible material impact on Lotus Bakeries' financial statements.

19. Provisions

The decrease of the provision for integration and restructuring in 2017 relates to the costs associated with production optimisation in our production plants, which have been realized so far. The other provisions mainly relate to contractual or legal obligations towards personnel.

IN THOUSANDS OF EUR	INTEGRATION AND RESTRUCTURING	OTHER	TOTAL
Provisions on 1 January 2017	1,400	607	2,007
Increase of provisions	-	-	-
Reversal of unutilised provisions	-	(22)	(22)
Provisions used during the year	(1,400)	(150)	(1,550)
Provisions on 31 December 2017	-	435	435
Long-term	-	414	414
Short-term	-	21	21

IN THOUSANDS OF EUR	INTEGRATION AND RESTRUCTURING	OTHER	TOTAL
Provisions on 1 January 2016	500	746	1,246
Increase of provisions	1,400	414	1,814
Reversal of unutilised provisions	(179)	(182)	(361)
Provisions used during the year	(321)	(371)	(692)
Provisions on 31 December 2016	1,400	607	2,007
Long-term	1,400	586	1,986
Short-term	-	21	21

Current provisions are expected to be settled within 12 months.

20. Financial derivatives

The Lotus Bakeries Group uses financial derivatives to cover risks from adverse exchange rate and interest rate fluctuations. No derivatives are used for trading purposes. Financial derivatives are initially valued at cost price and thereafter at fair value.

Interest rate hedges:

The interest rate contracts cover the interest rate risk of the financial liabilities with variable interest rates based on the Euribor. The fair value of the interest rate derivatives is calculated using a model that takes into account the available market information on current and expected interest rates (level 2 valuation).

In 2016, Lotus Bakeries acquired additional finance with bank loans worth EUR 18 million over a period of 7 years, for which seven-year interest rate swaps were entered into at the same time (variable for fixed) to hedge the fluctuations in cash flow caused by changes in interest rates.

The maturity dates and nominal value of the interest rate swaps ('hedging instrument') correspond to those of the underlying debt ('hedged position'), and the transaction fulfils the conditions for hedge accounting (see IAS 39). The Group has identified and documented the transaction as a 'cashflow hedge' and has processed it in the accounts as such as from the issue date.

In 2015, Lotus Bakeries acquired finance in the form of bank loans worth EUR 40 million (period of 5 years) and EUR 57 million (period of 7 years), for which interest rate swaps were entered into at the same time (variable for fixed) to hedge the fluctuations in cash flow due to changes in interest rates.

The maturity dates and nominal value of these interest rate swaps ('hedging instruments') correspond to those of the underlying debt ('hedged position'), and the transaction fulfils the conditions for hedge accounting (following IAS 39). The Group has identified and documented these transactions as a cash flow hedge and has processed them as such in the accounts from the issue date.

As of 31 December 2017, the market value of these interest rate swaps was kEUR -1,970, and the change in market value is included in equity under other comprehensive income (loss on cash flow hedge).

Exchange rate hedges

The Group is subject to foreign currency risks. The main foreign currency transactions take place in USD, GBP, ZAR, CHF, SEK, CNY and KRW. The net foreign exchange risk of these currencies is hedged by forward and/or option contracts whenever there exists a material uncovered net risk for the Group.

The fair value of the foreign currency derivatives is calculated using a valuation model based on the available market data on exchange rates and interest rates (level 2 valuation).

Fair value evolution

IN THOUSANDS OF EUR	2017	2016
Financial derivatives		
Fair value	1,554	(3,423)
Cost/(revenue) in results before tax	(3)	(3)
Decrease/(increase) in equity before tax	(4,974)	2,550

The financial instruments are level 2 instruments. The fair value is calculated on the basis of the available market information. With respect to put options on non-controlling interests, please refer to note 21.

21. Other non-current liabilities

Other non-current liabilities mainly concern the impact of the financial liability relating to put options granted to third parties with respect to the entire non-controlling interest in Natural Balance Foods Ltd, where these put options give holders the right to sell part or the whole of their investment in this subsidiary. This financial liability, amounting to EUR 21 million, does not give rise to interest expenses. The options were exercisable for the first time in 2017 and expire in 2024.

These put options are unconditional and the exercise price depends on the future results (turnover and operating result) of Natural Balance Foods. In accordance with IAS 32, where non-controlling interests hold put options giving them the right to sell their investment, a financial liability is recorded for the present value of the exercise price expected to be paid. These put options are level 3 instruments.

The counterpart of this liability is a cancellation of the underlying non-controlling interest. The difference between the value of the non-controlling interest and the fair value of the liability is added to the consolidated reserves, which are included in shareholders' equity. This item is adjusted at the end of each reporting period to take into account changes in the exercise price of the option and the non-controlling interests. If the option expires without being exercised, the liability is cancelled against the non-controlling interests and consolidated reserves.

22. Trade payables and other liabilities

IN THOUSANDS OF EUR	31-12-2017	31-12-2016
Trade payables	68,542	54,742
Remuneration and social security	18,383	18,418
Tax payables		
VAT payables	119	225
Tax payables	16,464	15,097
Total	16,583	15,322
Derivative financial instruments	1	4
Other current liabilities	1,662	2,133
Accrued charges and deferred income	3,264	4,031
TOTAL	108,435	94,650

In 2017, the increase is mainly due to the increase in trade payables as a result of the further organic growth of Lotus Bakeries.

23. Personnel costs

IN THOUSANDS OF EUR	2017	2016
Salaries and wages	69,801	65,442
Social security contributions	13,489	12,862
Contributions for company pension plans with fixed contribution	2,659	2,934
Other personnel costs	19,631	20,401
Total personnel costs	105,580	101,639
Average number of members of personnel	1,500	1,401
Number of members of personnel as at the end of the year	1,495	1,464

The other personnel costs include among other the costs of temporary staff, training costs and compensation for directors.

Personnel costs increased in 2017 compared with 2016 due to the increase in the number of staff.

24. Share-based payments

Stock option plans

The stock option plan ratified by the Board of Directors of March 2012 stipulates that options are granted each book year to executives and senior management, based on category, results and evaluation.

One option gives the holder the right to purchase one normal Lotus Bakeries share at the fixed exercise price. The exercise price is equal to the average closing stock market price of the underlying share during the thirty calendar days prior to offering date. The standing options have a term of five years. After the exercise period, the options are no longer valid. The exercise period of the options granted in 2007 has been extended by five years under the terms of the Economic Recovery Act ('Herstelwet'). To retain their exercise rights, option holders must remain attached to Lotus Bakeries or an Affiliated Company as an employee or executive director. These rights remain valid in their entirety in the event of pension retirement, early pension retirement, invalidity or death. Options are exercised via equity.

In 2017, 2,260 share options were granted to and also accepted by Lotus Bakeries employees. In 2016, 2,751 share options were granted to and accepted by Lotus Bakeries employees.

Warrant plan

In 2007, a warrant plan was issued for executives and senior management, with a term of seven years. Each warrant entitles the warrant holder to subscribe one Lotus Bakeries share at the established exercise price. This exercise price is equal to the average stock market closing price of the Lotus Bakeries share during the thirty calendar days preceding the date of offering. After the expiry of the exercise period the warrants become invalid. Upon exercise the company will issue shares in favour of the warrant holder.

Warrants are definitively acquired only three years after the date of the offering, viz. 19 July 2010. All warrants that have been allocated become null and void if the employment contract or directorship is terminated before the end of this three-year period, except where the warrant holder takes retirement pension, early retirement pension, or in the event of definitive disability or death. Where the warrant holder's employment contract or directorship ends in the period between the third and fifth anniversaries of the date of offering, only half of the warrants that have been definitively acquired at that time may be exercised, and the other half of the definitively acquired warrants become null and void and lose all value.

No new warrants were allocated in 2017 and 2016. The warrants run for seven years, with the exercise period of the warrants granted in 2007 extended for five years under the terms of the Economic Recovery Act.

The share options and warrants outstanding at the end of 2017 have a weighted average term of two years and three months (2016: two years and seven months).

The fair value of the options and warrants is estimated at the time of allotment, using the binomial valuation method. This valuation model is based on the following market data and assumptions: the share price at the time of allotment, the exercise price, the exercise arrangements, the estimated volatility, the dividend expectations and the risk-free interest rate. The fair value of the share options and warrants is charged to the vesting period.

For all allotted and accepted options, a charge of kEUR 620 was recorded in the income statement in 2017 (kEUR 515 in 2016). For share options exercised during 2017, the weighted average share price at exercise date was EUR 2,370.98 (2016: EUR 1,841.22). For the exercised warrants, the weighted average share price at the exercise date was EUR 2,316.09 (2016: EUR 1,911.70).

Number of options and warrants	2017	2016
Outstanding at January, 1	20,687	23,425
Options granted during the year	2,260	2,751
Options exercised during the year	(4,070)	(4,375)
Options expired during the year	(986)	(464)
Warrants exercised during the year	(1,920)	(650)
Outstanding at 31 December	15,971	20,687
Exercisable at 31 December	2,852	4,884
Charge recorded in the income statement (kEUR)	620	515

The weighted average exercise price of options and warrants is as follows:

IN EUR	2017	2016
Outstanding at January, 1	841,50	658,70
Options granted during the year	2,347,52	1,700,06
Options exercised during the year	560,70	495,72
Options expired during the year	1,646,83	797,73
Warrants exercised during the year	246,02	246,02
Outstanding at 31 December	1,148,04	841,50
Exercisable at 31 December	426,33	284,65

Weighted average term of the share options and warrants outstanding at the end of the period.

	2017	2016
Number of years	2	2
Number of months	3	7

ALLOTTED IN		NUMBER ALLOTTED ⁽¹⁾	NUMBER EXERCISED ⁽²⁾	AVAILABLE BALANCE	EXERCISE PRICE	EXERCISE PERIOD	
2007	Options	11,950	11,950		232.82	01/01/2011 -	10/05/2017
						15/03/2017 -	31/03/2017
						15/09/2017 -	30/09/2017
2007	Warrants	43,450	41,870	1,580	246.02	15/03/2018 -	31/03/2018
						15/09/2018 -	30/09/2018
						15/03/2019 -	31/03/2019
						16/06/2019 -	30/06/2019
2010	Options	2,400	2,400	-	367.72	01/01/2014 -	17/05/2015
2011	Options	800	800	-	405.12	01/01/2015 -	12/05/2016
2011	Options	500	500	-	387.12	18/03/2015 -	29/07/2016
2012	Options	5,069	5,069	-	496.77	01/01/2016 -	10/05/2017
2013	Options	3,998	2,726	1,272	650.31	01/01/2017 -	13/05/2018
2014	Options	5,358	-	5,358	802.55	01/01/2018 -	08/05/2019
2015	Options	30	-	30	919.92	25/08/2018 -	01/01/2020
2015	Options	3,333	-	3,333	1,243.57	01/01/2019 -	07/05/2020
2016	Options	20	-	20	1,591.00	10/08/2019 -	12/12/2020
2016	Options	2,532	-	2,532	1,702.49	01/01/2020 -	12/05/2021
2017	Options	-	-	-	2,417.75	01/01/2021 -	31/12/2021
2017	Options	1,846	-	1,846	2,331.77	01/01/2021 -	11/05/2022
Total		81,286	65,315	15,971			

(1) Number allocated minus cumulative number lapsed.

(2) Cumulative number exercised.

The weighted fair value of the options and assumptions used in applying the option pricing model are as follows:

	2017	2016
Fair value of options granted	378.27	231.88
Share price	2,459.00	1,733.95
Exercise price	2,331.77	1,700.06
Expected volatility	22.02%	21.45%
Expected dividends	1.07%	1.31%
Risk-free interest rate	-0.12%	-0.20%

The volatility measured at the standard deviation is based on daily share prices of Lotus Bakeries over the last three years.

25. Depreciation and amounts written down on (in)tangible assets

IN THOUSANDS OF EUR	2017	2016
Depreciation of intangible assets	714	696
Depreciation of property, plant & equipment	11,391	14,100
Total	12,105	14,796

See notes 5, 7 and 27 concerning tangible assets, intangible assets and non-recurrent operating result.

26. Other operating income and charges

IN THOUSANDS OF EUR	2017	2016
Other costs		
Other taxes	2,931	2,874
Other operating charges	237	3,537
Total	3,168	6,411
Other revenues		
Transport charges	(7)	(2)
Fixed assets - own construction	(1,006)	(858)
Other operating income	(4,394)	(2,033)
Total	(5,407)	(2,893)
Other operating charges (income)	(2,239)	3,518

The other charges are mainly local indirect taxes (property taxes, municipal taxes, packaging tax, etc.), losses on sales of fixed assets and damage compensations paid.

The other income consists primarily of various costs recovered at the time of sale, contributions to the cost of training, and damage compensation received.

27. Non-recurrent operating result

Grouped under non-recurrent operating result are those operating income items and charges that do not belong to or derive from the recurrent operating activities of the Group. This category includes primarily results from the disposal of fixed assets, any goodwill impairment losses, write-downs or impairment losses on brands from takeovers, provisions and costs for restructuring and takeovers.

The non-recurrent operating result at the end of 2017 amounts to kEUR 91. It comprises the proceeds of the sale of land in Meise, restructuring costs, start-up costs for the factory in America and costs relating to the recall of Lotus Biscoff spread and the fipronil crisis.

In 2016 the non-recurrent operating result amounted to kEUR 4,507, mainly due to the compensation received for the Meise waffle factory, which was destroyed by a major fire in June 2015. Most of the costs for this occurred in 2015. The non-recurrent result also encompasses restructuring costs and the amortisation of the Wieger Ketellapper brand.

28. Financial results

IN THOUSANDS OF EUR	2017	2016
Interest expense (income)	2,096	2,209
Interest charges	2,131	2,292
Fair value valuation of the financial instruments	(3)	(3)
Interest income	(32)	(80)
Foreign exchange losses (gains)	(175)	189
Exchange rate losses	5,128	6,627
Exchange rate gains	(5,303)	(6,438)
Other financial expenses (income)	307	277
Financial results	2,228	2,675

On an annual basis, the Group reports a financial charge of kEUR 2,228 versus kEUR 2,675 in 2016. The net financial result for 2017 consists almost entirely of interest expenses. The lower charge compared with the previous year is mainly due to the higher net financial debt on average in 2016 as a result of the acquisitions of Lotus Korea, Natural Balance Foods and Urban Fresh Foods in 2015.

29. Taxes

Income taxes amount to EUR 22.4 million and decreased with 4% compared to 2016. The average effective tax rate was 25.7% in 2017 compared to 27.2% in 2016.

IN THOUSANDS OF EUR	2017	2016
Income taxes on the results		
Income taxes on the results of the current year	21,054	18,016
Tax adjustments for prior years	3,619	1,003
Deferred taxes of the current year	(2,276)	4,303
Total tax charge reported in the income statement	22,397	23,322
Accounting profit before tax	87,030	85,777
Effective tax rate of the year	25.7%	27.2%
Reconciliation between theoretical and effective tax rate		
Results before taxation	87,030	85,777
Legal tax rate	33.99%	33.99%
Legal income tax expense	29,581	29,156
Effect of different tax rates in other countries	(4,203)	(3,896)
Deductions of taxable income (Deduction Notional Interest + various tax credits)	(1,335)	(1,610)
Tax adjustments for prior years	3,619	1,003
Taxes on dividend income	174	403
Disallowed expenses	1,950	712
Tax free income	(287)	(62)
Tax losses used for which no deferred tax asset has been recorded	(170)	(616)
Changes in tax rate or new taxes	(6,767)	(1,864)
Other	(165)	96
Effective tax	22,397	23,322
Effective tax rate	25.7%	27.2%

The reduction in the tax burden is due to the positive impact on deferred tax liabilities of rate reductions in several countries, particularly Belgium and the United States. The increase in tax adjustments for prior periods is mainly due to assessment notices received.

30. Earnings per share

Earnings per share is calculated by dividing the Group's share in net profit by the weighted average number of outstanding shares over the year (total number of shares - treasury shares).

Diluted earnings per share is calculated by dividing the Group's share in net profit by the weighted average number of outstanding shares over the year, adjusted for the potential dilution of ordinary shares as a result of options and warrants granted under the stock option plan for management (see note 24).

IN THOUSANDS OF EUR	2017	2016
Net result - attributable to:	64,633	62,455
Non-controlling interests	1,094	1,210
Equity holders of Lotus Bakeries	63,539	61,245
Weighted average number of shares	799,423	793,147
Ordinary earnings per share (EUR) - attributable to:		
Non-controlling interests	1,37	1,53
Equity holders of Lotus Bakeries	79,48	77,22
Dilutive effect	9,312	13,059
Weighted average number of shares under option	15,716	21,275
Weighted average number of shares which should be issued at average market rate	(6,404)	(8,216)
Weighted average number of shares after effect of dilution	808,735	806,206
Diluted earnings per share (EUR) - attributable to:		
Non-controlling interests	1,35	1,50
Equity holders of Lotus Bakeries	78,57	75,97
Total number of shares	814,433	812,513
Earnings per share (EUR) - attributable to:		
Non-controlling interests	1,34	1,49
Equity holders of Lotus Bakeries	78,02	75,38
Total number of shares less treasury shares	799,262	794,883
Earnings per share (EUR) - attributable to:		
Non-controlling interests	1,37	1,52
Equity holders of Lotus Bakeries	79,50	77,05

31. Related parties

A list of all Group companies is provided in note 1. Further details of the shareholding structure of Lotus Bakeries NV as per 31 December 2017 are contained in the Corporate Governance Statement in part 1 of the 2017 annual review of Lotus Bakeries.

For information on the remuneration of the CEO and the remuneration of the executive managers (excluding the CEO) in 2017, we refer to the remuneration report included in Part 1 of the 2017 annual review.

Apart from remuneration and transactions between companies included in the scope of consolidation, no significant transactions took place with related parties.

32. Rights and commitments not reflected in the balance sheet

1. Leases

The Group's commitments mainly relate to the leasing of office buildings, storage space and cars.

Future rental charges as of 31 December:

IN THOUSANDS OF EUR	2017	2016
Less than one year	4,880	4,419
More than one year and less than five years	6,652	7,563
More than 5 years	1,621	3,111

The annual rent costs of these commitments totalled kEUR 4,892 in 2017 (kEUR 4,167 in 2016).

Lease agreements in which a significant portion of the risks and benefits of ownership are retained by the lessor are classified as operating lease agreements. Payments made under operating lease agreements are charged to the income statement on a straight-line basis over the life of the lease agreement.

2. Commitments to acquire tangible fixed assets

As per 31 December 2017, the Group had kEUR 5,651 of commitments (2016: kEUR 18,553) for the purchase of fixed assets.

The main commitments relate to the construction of the new factory in Mebane, North Carolina, USA.

3. Contracts for raw materials and finished products

Purchased but not yet delivered raw materials and finished products in 2018 and 2019 amount to kEUR 96,123, as detailed below.

IN THOUSANDS OF EUR	2017	2016
Less than one year	85,295	70,173
More than one year and less than five years	10,828	4,166

4. Other rights and commitments

Bank guarantees as per 31 December 2017: kEUR 601 (as per 31/12/2016: kEUR 601).

Lotus Bakeries commits itself not to dispose of, mortgage or pledge any fixed assets without prior consultation with the credit-granting institutions. These assets serve as guarantee for the loans ('full negative pledge').

33. Financial risk management

The Lotus Bakeries Group's greatest market risks are fluctuations in raw material and packaging prices, exchange rates and interest rates.

For a description of these risks, please refer to the financial information contained in the report of the Board of Directors in part 1 of the 2017 annual review of Lotus Bakeries.

34. Categories and fair value of financial instruments

Financial Assets by Class and Measurement Category:

Financial assets (trade receivables, cash and cash equivalents) are measured at amortised cost. Financial liabilities (interest-bearing liabilities, trade payables) are recognised at amortised cost. Derivative financial instruments are measured at fair value.

Financial Assets by Class and Measurement Category:			31 DECEMBER 2017			
IN THOUSANDS OF EUR	NOTE	FINANCIAL ASSETS MEASURED AT AMORTISED COST	FINANCIAL ASSETS MEASURED AT FAIR VALUE			TOTAL
		LOANS AND RECEIVABLES	DERIVATIVES - THROUGH PROFIT OR LOSS	DERIVATIVES - THROUGH EQUITY	AVAILABLE FOR SALE - THROUGH EQUITY	
Derivative financial instruments	20	-	-	3,525	-	3,525
Trade receivables	11	60,104	-	-	-	60,104
Cash and cash equivalents	12, 13	48,129	-	-	-	48,129
Total financial assets		108,233	-	3,525	-	111,758

31 DECEMBER 2016						
IN THOUSANDS OF EUR	NOTE	FINANCIAL ASSETS MEASURED AT AMORTISED COST	FINANCIAL ASSETS MEASURED AT FAIR VALUE			TOTAL
		LOANS AND RECEIVABLES	DERIVATIVES - THROUGH PROFIT OR LOSS	DERIVATIVES - THROUGH EQUITY	AVAILABLE FOR SALE - THROUGH EQUITY	
Trade receivables	11	50,922	-	-	-	50,922
Cash and cash equivalents	12, 13	19,932	-	-	-	19,932
Total financial assets		70,854	-	-	-	70,854

Financial Liabilities by Class and Measurement Category			31 DECEMBER 2017			
		FINANCIAL LIABILITIES AT FAIR VALUE				
IN THOUSANDS OF EUR	NOTE	FINANCIAL LIABILITIES AT AMORTISED COST	DERIVATIVES - THROUGH PROFIT OR LOSS	DERIVATIVES - THROUGH EQUITY	FAIR VALUE HIERARCHY	TOTAL
Interest-bearing liabilities	13, 17	117,500	-	-	-	117,500
Derivative financial instruments	20	-	-	1,970	Level 2	1,970
Other non-current liabilities	21	5	-	20,982	Level 3	20,987
Non-current liabilities		117,505	-	22,952	-	140,457
Interest-bearing liabilities	13, 17	1,750	-	-	-	1,750
Trade payables	22	68,542	-	-	-	68,542
Derivative financial instruments	20, 22	-	1	-	Level 2	1
Current liabilities		70,292	1	-	-	70,293
Total financial liabilities		187,797	1	22,952	-	210,750

31 DECEMBER 2016

IN THOUSANDS OF EUR	NOTE	FINANCIAL LIABILITIES AT AMORTISED COST	FINANCIAL LIABILITIES AT FAIR VALUE			TOTAL
			DERIVATIVES - THROUGH PROFIT OR LOSS	DERIVATIVES - THROUGH EQUITY	FAIR VALUE HIERARCHY	
Interest-bearing liabilities	13, 17	118,500	-	-	-	118,500
Derivative financial instruments	20	-	-	3,419	Level 2	3,419
Other non-current liabilities	21	5	-	19,555	Level 3	19,560
Non-current liabilities		118,505	-	22,974	-	141,479
Interest-bearing liabilities	13, 17	7,533	-	-	-	7,533
Trade payables	22	54,742	-	-	-	54,742
Derivative financial instruments	20, 22	-	4	-	Level 2	4
Current liabilities		62,275	4	-	-	62,279
Total financial liabilities		180,780	4	22,974	-	203,758

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. IFRS 13 requires, for financial instruments that are measured in the balance sheet at fair value, the disclosure of fair value measurements by level of fair value measurement hierarchy. For financial instruments not measured at fair value, the disclosure of their fair value and the fair value measurement level is necessary.

The fair value measurements have to be categorised by the following level of fair value measurement hierarchy:

Level 1: The fair value of a financial instrument that is traded in an active market is measured based on quoted (unadjusted) prices for identical assets or liabilities. A market is considered as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency. Those prices represent actual and regularly occurring market transactions on an arm's length basis.

Level 2: The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, either directly (i.e., as prices) or indirectly (i.e., derived from prices), the instrument is included in Level 2.

Level 3: If one or more of the significant inputs used in applying the valuation technique is not based on observable market data, the financial instrument is included in Level 3.

No transfers between the different fair value hierarchy levels took place in 2017 and 2016.

35. Research and development

External and internal costs of research and development are expensed to the income statement during the year in which they are incurred. For 2017 these costs amounted to kEUR 1,568.

YEAR	EXTERNAL AND INTERNAL COSTS OF RESEARCH AND DEVELOPMENT
2017	1,568
2016	1,320
2015	1,384
2014	1,434
2013	1,128

36. Subsequent events

In March 2018, Lotus Bakeries reached an agreement with Grassroots for the acquisition of the BEAR production activities. Grassroots currently manufactures the entire BEAR range for Lotus Bakeries on an exclusive basis. The production facility is in South Africa, near the fertile Ceres valley, where all of the fruit for the fruit snacks is freshly picked. Under the agreement, via a newly incorporated company, Bearnibbles, Grassroots will deliver a brand-new production facility, fully equipped and staffed for the manufacture of BEAR products. This turnkey production facility should be operational by 2019. The final handover will take place only once all of the specified conditions are met and following approval by the regulatory authorities.

37. Management responsibility statement

We hereby certify that, to the best of our knowledge, the consolidated financial statements for the year ended 31 December 2017, which have been prepared in accordance with IFRS (International Financial Reporting Standards), give us a true and fair view of the assets, liabilities, financial position and profit or loss of the company and the subsidiaries included in the consolidation as a whole, and that the annual report includes a fair review of the important events that have occurred during the year 2017 and of the major transactions with the related parties, and their impact on the consolidated financial statements, together with a description of the principal risks and uncertainties with which the company is confronted.

Lembeke, 13 April 2018
On behalf of the Board of Directors

Jan Boone, CEO

38. Information about the Statutory Auditor, its remuneration and additional services rendered

The company's Statutory Auditor is PwC Bedrijfsrevisoren BCVBA, represented by Peter Opsomer.

IN THOUSANDS OF EUR

Audit fee for the Group audit 2017	
Lotus Bakeries NV	77
Lotus Bakeries Group	346
Total	423
Fees for the mandates of PwC Bedrijfsrevisoren	262
Fees for the mandates of persons related to PwC bedrijfsrevisoren	161
Group's Auditor fees for additional services rendered	
Other audit-related fees	2
Tax fees	-
Other non-audit fees	22
Fees for additional services rendered by persons related to PwC Bedrijfsrevisoren	
Other audit-related fees	-
Tax fees	376
Other non-audit fees	492

REPORT TO THE GENERAL SHAREHOLDERS

STATUTORY AUDITOR'S REPORT TO THE GENERAL SHAREHOLDERS' MEETING OF LOTUS BAKERIES NV ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

We present to you our statutory auditor's report in the context of our statutory audit of the consolidated financial statements of Lotus Bakeries NV (the "Company") and its subsidiaries (jointly "the Group"). This report includes our report on the audit of the consolidated financial statements, as well as the report on other legal and regulatory requirements. These reports form part of an integrated whole and are indivisible.

We have been appointed as statutory auditor by the general meeting d.d. 13 May 2016, following the proposal formulated by the board of directors and following the recommendation by the audit committee. Our mandate will expire on the date of the general meeting which will deliberate on the consolidated financial statements for the year ended 31 December 2018. We have performed the statutory audit of the consolidated financial statements of Lotus Bakeries NV for eleven consecutive years.

Report on the audit of the consolidated financial statements

Unqualified opinion

We have performed the statutory audit of the Group's consolidated financial statements, which comprise the consolidated balance sheet as at 31 December 2017, the consolidated income statement, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information, and which is characterised by a consolidated balance sheet total of EUR'000 597,494 and a profit for the year, Group share, of EUR'000 63,539.

In our opinion, the consolidated financial statements give a true and fair view of the Group's net equity and consolidated financial position as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium.

Basis for unqualified opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the "Statutory auditor's responsibilities for the audit of the consolidated accounts" section of our report. We have fulfilled our ethical responsibilities in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Belgium, including the requirements related to independence.

We have obtained from the board of directors and Company officials the explanations and information necessary for performing our audit.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Impairment testing of goodwill and other intangible assets - Notes 6 and 7

Description of the key audit matter

The carrying value of the Group's goodwill and other intangible assets with an indefinite life amounts to EUR'000 141,001 and EUR'000 122,280 respectively at 31 December 2017.

These assets are subject to impairment testing on an annual basis or more frequently if there are indicators of impairment.

We consider this as most significant to our audit because the determination of whether or not an impairment charge is necessary involves significant judgement in estimating the future results of the business.

How our audit addressed the key audit matter

We evaluated the appropriateness of the Group's accounting policies and assessed compliance with the policies in accordance with IFRS.

We evaluated management's annual impairment testing and assessment of the indicators of impairment and challenged impairment calculations by assessing the future cash flow forecasts used in the models, and the process by which they were drawn up, including comparing them to the latest budgets approved by the board of directors.

We understood and challenged:

- Assumptions used in the Group's budget and internal forecasts and the long term growth rates by comparing them to economic and industry forecasts;
- The discount rate by assessing the cost of capital and other inputs including benchmarking with comparable organizations;
- The historical accuracy of budgets to actual results to determine whether cash flow forecasts are reliable based on past experience;
- The mechanics of the underlying calculations.

In performing the above work, we utilized our internal valuation experts to provide challenge and external market data to assess the reasonableness of the assumptions used by management.

We evaluated the sensitivity analysis around the key drivers within the cash flow forecasts to ascertain the extent of change in those assumptions and also considered the likelihood of such a movement in those key assumptions arising.

Whilst recognizing that cash flow forecasting, impairment modeling and valuations are all inherently judgmental, we concluded that the assumptions used by management were within an acceptable range of reasonable estimates.

Revenue recognition relating to commercial arrangements – Note 2

Description of the key audit matter

As described in Note 2 on the applied accounting policies, the Group enters into commercial agreements with its customers whereby volume-related allowances, promotional & marketing allowances and various other fees and discounts are contractually agreed. The Group measures revenue, cost of sales and cost of services & other goods taken into consideration the estimated amount based on those contractual agreements and the specific classification criteria in accordance with IFRS.

Due to the nature of some arrangements there is a risk that these arrangements are not appropriately accounted for and as a result revenue would be misstated.

We consider this as most significant to our audit because the assessment of customer allowances requires significant judgement from management concerning:

- The nature and level of fulfilment of the company's obligations under the contractual agreements;
- Estimates with respect to sales volumes to support the required provision to fulfil the current obligation towards the customers.

How our audit addressed the key audit matter

We evaluated the appropriateness of the Group's revenue recognition accounting policies, in particular those relating to volume rebates and promotional & marketing allowances and assessed compliance with the policies in accordance with IFRS.

We tested the effectiveness of the Group's controls over accounting for commercial arrangements and the accuracy of the contractual agreements registered in the accounting system.

In addition, we challenged management's assumptions used in determining the commercial accruals through discussions with management and performing specific substantive procedures including:

- A sample basis on which we agreed the recorded amounts to contractual evidence;
- Inspecting supporting documentation for a sample of manual journals posted to revenue accounts;
- Testing credit notes issued after period end to assess the completeness of the commercial accruals recorded;
- A run down on prior years' commercial accruals to evaluate the reliability of management's estimates.

Our procedures confirmed that management's assumptions and estimates in respect of accounting for commercial arrangements are appropriate in all material aspects.

Accounting for deferred taxes and uncertain tax positions – Note 8 and 29

Description of the key audit matter

The company's disclosures concerning deferred and current income taxes are included in Notes 8 and 29 of the consolidated financial statements. As per 31 December 2017, the total balance of deferred taxes for the entire Group amounts to EUR'000 4,310 of deferred tax assets and EUR'000 49,206 of deferred tax liabilities.

The Group operates in various countries and is present in many different tax jurisdictions where transfer pricing assessments can be challenged by the tax authorities. Furthermore, developments in local fiscal regulations are impacting the valuation of deferred tax positions. On 22 December 2017, the Belgian government approved a significant tax reform. The features most relevant for the accounting of deferred taxes relates to the staged decrease of the general corporate tax rate from 33,99% now to 29,58% for years ending 31 December 2018 and 2019 and 25% for years ending 31 December 2020 and further. This requires to allocate the reversal of deferred taxes to the relevant time buckets and apply the correct rates. The aforementioned allocation requires significant judgement.

In the normal course of business, group management makes judgments and estimates in relation to tax issues and exposures resulting in the recognition of other tax liabilities. This area required our focus due to its inherent complexity and the estimation and judgement involved in calculating such liabilities.

How our audit addressed the key audit matter

We evaluated the appropriateness of the Group's accounting policies and assessed compliance with the policies in accordance with IFRS.

We tested the completeness and accuracy of the amounts reported for deferred tax, including the assessment of disputes with tax authorities, based on the developments in 2017.

In this area our audit procedures included:

- Assessment of the group's transfer pricing judgements, considering the way in which the group's businesses operate and the impact of tax audits on this;
- Testing the effectiveness of the Group's internal controls around the recording and continuous re-assessment of the other tax liabilities including identification of uncertain tax positions.

We also assessed the applicable local fiscal regulations and developments, in particular those related to changes in the statutory income tax rate and the statutes of limitation, as these are key assumptions underlying the recognition and valuation of the current and deferred tax positions. In addition, we also focused on the adequacy of the company's disclosures on income tax positions and uncertain tax positions.

We found the estimates to be reasonable in all material aspects in the context of the applicable fiscal regulations.

Responsibilities of the board of directors for the consolidated financial statements

The board of directors is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and with the legal and regulatory requirements applicable in Belgium, and for such internal control as the board of directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the board of directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board of directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Statutory auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board of directors.
- Conclude on the appropriateness of the board of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our statutory auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our statutory auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

Responsibilities of the board of directors

The board of directors is responsible for the preparation and the content of the directors' report on the consolidated financial statements, the report on non-financial information and the other information included in the annual report.

Statutory auditor's responsibilities

In the context of our mandate and in accordance with the Belgian standard (Revised) which is complementary to the International Standards on Auditing (ISAs) as applicable in Belgium, our responsibility is to verify, in all material respects, the directors' report on the consolidated financial statements and the other information included in the annual report and to report on these matters.

Aspects related to the directors' report on the consolidated financial statements and to the other information included in the annual report

In our opinion, after having performed specific procedures in relation to the directors' report on the consolidated financial statements and to the other information included in the annual report, this report is consistent with the consolidated financial statements for the year under audit, and it is prepared in accordance with article 119 of the Companies' Code.

In the context of our audit of the consolidated financial statements, we are also responsible for considering, in particular based on the knowledge acquired resulting from the audit, whether the directors' report on the consolidated financial statements and the other information included in the annual report on the consolidated financial statements, included in the section "report to the board of directors", is materially misstated or contains information which is inadequately disclosed or otherwise misleading. In light of the procedures we have performed, there are no material misstatements we have to report to you. We do not express any form of assurance conclusion on this annual report.

The non-financial information is included in the directors' report on the consolidated financial statements. The Company has prepared the non-financial information, based on the Sustainable Development Goals (SDG) framework. However, we do not express an opinion as to whether the non-financial information has been prepared, in all material aspects, in accordance with the SDG-framework as disclosed in the consolidated financial statements. Furthermore, we do not express assurance on individual elements included in this non-financial information.

Statement related to independence

- We did not provide services which are incompatible with the statutory audit of the consolidated financial statements and we remained independent of the Company in the course of our mandate.
- The fees for additional services which are compatible with the statutory audit of the consolidated financial statements referred to in article 134 of the Companies' Code are correctly disclosed and itemized in the notes to the consolidated financial statements.

Other statements

This report is consistent with the additional report to the audit committee referred to in article 11 of the Regulation (EU) N° 537/2014.

Ghent, 12 April 2018

The statutory auditor
PwC Bedrijfsrevisoren BCVBA
Represented by

Peter Opsomer
Bedrijfsrevisor

ABRIDGED FIVE-YEAR FINANCIAL SUMMARY

GROUP LOTUS BAKERIES

Consolidated balance sheet

IN THOUSANDS OF EUR	31-12-2017	31-12-2016	31-12-2015	31-12-2014	31-12-2013
NON CURRENT ASSETS	447,693	437,310	442,884	263,881	262,729
Property, plant and equipment	174,426	161,590	139,377	137,569	136,489
Goodwill	141,001	144,368	93,229	46,135	46,517
Intangible assets	123,924	126,006	107,901	74,674	75,744
Investment in other companies	12	37	96,244	22	27
Deferred tax assets	4,310	4,854	5,889	5,275	3,859
Other non-current assets	4,020	455	244	206	93
CURRENT ASSETS	149,801	110,692	128,337	73,108	71,375
Inventories	33,653	32,175	35,659	17,898	16,665
Trade receivables	60,104	50,922	56,143	38,804	36,036
Cash and cash equivalents	48,129	19,932	18,547	11,855	11,933
TOTAL ASSETS	597,494	548,002	571,221	336,989	334,104
EQUITY	293,213	248,464	217,525	200,629	171,375
Non-current liabilities	193,923	197,245	169,242	39,506	43,984
Interest-bearing liabilities	117,500	118,500	97,000	325	7,925
Deferred tax liabilities	49,206	50,666	44,607	34,905	32,687
Other non-current liabilities	20,987	19,560	22,815	57	5
Current liabilities	110,358	102,293	184,454	96,854	118,745
Interest-bearing liabilities	1,750	7,533	99,086	41,144	62,337
Trade payables	68,542	54,742	42,498	33,309	34,249
Employee benefit expenses and social security	18,383	18,418	18,336	12,357	12,525
TOTAL EQUITY AND LIABILITIES	597,494	548,002	571,221	336,989	334,104

Consolidated income statement

IN THOUSANDS OF EUR	2017	2016	2015	2014	2013
TURNOVER	524,055	507,208	411,576	347,890	332,319
RECURRENT OPERATING RESULT (REBIT)	89,349	83,945	64,764	49,433	41,371
Non-recurrent operating result	(91)	4,507	(1,748)	(261)	(3,655)
OPERATING RESULT (EBIT)	89,258	88,452	63,016	49,172	37,716
Financial result	(2,228)	(2,675)	(778)	16	(1,740)
PROFIT FOR THE YEAR BEFORE TAXES	87,030	85,777	62,238	49,188	35,976
Taxes	(22,397)	(23,322)	(16,623)	(12,415)	(8,057)
RESULT AFTER TAXES	64,633	62,455	45,615	36,773	27,919
NET RESULT - attributable to:	64,633	62,455	45,615	36,773	27,919
Non-controlling interests	1,094	1,210	202	(2)	(1)
Equity holders of Lotus Bakeries	63,539	61,245	45,413	36,775	27,920

ABRIDGED STATUTORY FINANCIAL STATEMENTS OF LOTUS BAKERIES NV

Balance sheet after appropriation of profit

ASSETS IN THOUSANDS OF EUR	31-12-2017	31-12-2016
Fixed Assets	373,592	375,054
II. Intangible assets	7,484	8,981
IV. Financial assets	366,108	366,073
A. Affiliated enterprises	366,108	366,073
1. Participating interests	366,108	366,073
Current Assets	42,625	24,836
VII. Amounts receivable within one year	28,622	11,792
A. Trade debtors	11,670	11,655
B. Other amounts receivable	16,952	137
VIII. Current investments	13,919	12,038
A. Own shares	13,919	12,038
IX. Cash at bank and in hand	64	996
X. Deferred charges and accrued income	20	10
TOTAL ASSETS	416,217	399,890

LIABILITIES IN THOUSANDS OF EUR	31-12-2017	31-12-2016
Equity	68,026	74,646
I. Capital	3,584	3,576
A. Issued capital	3,584	3,576
II. Share premium account	12,415	11,951
IV. Reserves	52,027	59,119
A. Legal reserve	358	357
B. Reserves not available for distribution	13,991	12,110
1. Own shares	13,919	12,038
2. Other	72	72
C. Untaxed reserves	545	545
D. Reserves available for distribution	37,133	46,107
Amounts payable	348,191	325,244
VIII. Amounts payable after one year	107,436	107,301
A. Financial debts	98,140	98,140
5. Other loans	98,140	98,140
D. Other debts	9,296	9,161
IX. Amounts payable within one year	240,750	217,939
A. Current portion of amounts payable after one year	-	-
B. Financial debts	217,756	197,787
2. Other loans	217,756	197,787
C. Trade debts	5,785	6,085
1. Suppliers	5,785	6,085
E. Taxes, remuneration and social security	1,053	782
1. Taxes	1,053	782
F. Other amounts payable	16,156	13,285
X. Accrued charges and deferred income	5	4
TOTAL LIABILITIES	416,217	399,890

Non-consolidated income statement

IN THOUSANDS OF EUR	2017	2016
I. Operating income	11,670	11,523
D. Other operating income	11,670	11,523
II. Operating charges	(5,148)	(4,671)
B. Services and other goods	3,130	3,145
D. Depreciation of and other amounts written off formation expenses, intangible and tangible fixed assets	1,497	1,497
G. Other operating charges	41	29
H. Non-recurring operating charges	480	-
III. Operating profit	6,522	6,852
IV. Financial income	7,104	16,426
A. Income from financial fixed assets	6,288	15,896
C. Other financial income	816	530
V. Financial charges	(3,492)	(3,581)
A. Interest and other debt charges	3,196	3,307
C. Other financial charges	296	274
IX. Profit for the year before taxes	10,134	19,697
X. Income taxes	(1,088)	(1,007)
A. Income taxes	1,088	1,007
B. Adjustment of income taxes and write-back of tax provisions	-	-
XI. Profit for the year	9,046	18,690
XIII. Profit for the year available for appropriation	9,046	18,690

Appropriation of the result

IN THOUSANDS OF EUR	2017	2016
A. Profit to be appropriated	9,046	18,690
1. Profit for the year available for appropriation	9,046	18,690
B. Withdrawals from capital and reserves	7,092	-
2. From reserves	7,092	-
C. Transfer to capital and reserves	(1)	(5,249)
2. To legal reserve	1	-
3. To other reserves	-	5,249
F. Distribution of profit	(16,137)	(13,441)
1. Dividends	15,887	13,191
2. Directors' entitlements	250	250

Extract from the notes

VIII. Statement of capital	2017	2016	2017
	AMOUNTS IN THOUSANDS OF EUR	AMOUNTS IN THOUSANDS OF EUR	NUMBER OF SHARES
A. Capital			
1. Issued capital			
At the end of the preceding year	3,576	3,573	
At the end of the year	3,584	3,576	
2. Structure of the capital			
2.1. Different categories of shares			
Ordinary shares	3,584	3,576	814,433
2.2. Registered shares and dematerialized shares			
Registered			458,279
Dematerialized			356,154
C. Treasury shares held by:			
The company itself	13,919	12,038	15,171
its subsidiaries	-	-	-
E. Amounts of authorised capital, not issued	949	957	

Accounting principles

1. Assets

1.1. Formation expenses

Formation expenses are recorded at cost and depreciated at 100%.

1.2. Intangible fixed assets

Intangible fixed assets are recorded at purchase or transfer price. The amortisation percentages applied are:

- brand: 10%
- software: 33%

1.3. Financial fixed assets

Financial fixed assets are valued at acquisition price or contribution value without supplementary costs.

Reductions in value are applied where the estimated value of the financial fixed assets is less than the accounting value and where the loss of value so determined is of a lasting nature in the opinion of the Board of Directors.

The estimated value of the financial fixed assets is determined at the end of the accounting period based on the most recent available balance sheet and on one or more criteria.

Reductions in value are reversed, up to the amount of the previously recorded reductions in value, where the valuation at the closing date of the accounting period concerned significantly exceeds the previous valuation.

1.4. Receivables

The necessary reductions in value are applied to receivables, the collection of which is in doubt.

Receivables are recorded at their nominal value, less any credit notes remaining to be drawn up.

Receivables in foreign currencies are converted at the exchange rate on the balance sheet date.

Negative exchange rate differences on non-euro currencies are included in the income statement as in the past.

1.5. Investments and cash at bank and in hand

Treasury shares are valued at purchase price.

Cash at bank and in hand in foreign currency is converted at the exchange rate on the balance sheet date.

Both the negative and the positive conversion differences are included in the profit and loss account.

2. Liabilities

2.1. Provisions for liabilities and charges

Provisions are made for all normally foreseeable liabilities and charges.

2.2. Amounts payable within one year

Suppliers

Debts to suppliers are booked at their nominal value. Debts in foreign currencies are valued at the rate of exchange on the balance date.

Exchange rate differences are processed in the same way as for foreign currency receivables.

3. Additional information

The company is part of a VAT unit which was formed within the Group and to which the following companies belong:

- Lotus Bakeries NV
- Lotus Bakeries België NV
- Cremers-Ribert NV
- Interwaffles SA
- Lotus Bakeries Corporate NV
- B.W.I. BVBA
- Biscuiterie Willems BVBA

Consequently, the company is jointly and severally liable for the tax debts of all the above companies.

REGISTERED OFFICE

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Register of legal persons of Ghent,
Enterprise number 0401.030.860

CONTACT

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